AMENDED SERVICE PLAN AS APPROVED AND ADOPTED BY THE BOARD OF COUNTY COMMSSIONERS, EL PASO COUNTY

APRIL 3, 2006

CATHEDRAL PINES METROPOLITAN DISTRICT

EL PASO COUNTY, COLORADO

AMENDED SERVICE PLAN

FOR

CATHEDRAL PINES

METROPOLITAN DISTRICT

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Ap[ril 3, 2006

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LIST OF EXHIBITS

- 1. District Map
- 2. Legal Descriptions
- 3. Infrastructure Analysis
- 4 Financial Plan
- 5. Marketing Study

SUMMARY

The following is a summary of general information regarding the proposed District provided for the convenience of the reviewers of this Service Plan. Please note that the following information is subject in all respects to the more complete descriptions contained elsewhere in this Service Plan.

Proposed District:

Cathedral Pines Metropolitan District (the "District")

Proposed Improvements:

Road improvements and park and recreation features

Infrastructure

Capital Costs:

Estimated at \$3,000,000

Debt Authorization

Up to \$5,000,000

Proposed Mill Levy:

25 Mills For Debt

5 Mills for Operations

Proposed M/L Cap

35 Mills 2004 Equivalency For Debt

5 Mills for Operations and Maintenance

Functions of the

Owners:

The Owners will include their properties into the District subject to

the mill levy.

Functions of the

Districts:

The District will see that all road improvements are designed and constructed to appropriate local and state standards. El Paso County will maintain the road improvements. The District will collect all fees and taxes in cooperation with El Paso County and make all

bond payments.

Material Modifications:

Modification to this Service Plan shall be required if there is a change in the basic services provided by the District, including the addition of any types of services provided and for any other matter

described as a material modification by state law.

Current Population:

0

Projected Population

400

Projected A/V

\$18,628,572

A. INTRODUCTION

This District was legally formed by court decree entered November 8, 2004 and recorded in the El Paso County real property records at Reception No. 204189315. The Board of County Commissioners approved a preliminary service plan under Resolution 04-370 dated September 2, 2004. This document is intended to be a final amended Service Plan.

It is recommended that this District have the following authority granted by Title 32, Colorado Revised Statutes:

Street Improvements (Drainage-Landscaping)
Safety Protection
Parks and Recreation
Water (Augmentation Plan)

Individual wells will serve each residence. The water supply for the development is subject to a plan of augmentation which will be managed by the District.

STREET IMPROVEMENTS AND SAFETY PROTECTION – Design, acquire, and construct street improvements and related safety protection devices including, but not limited to, bridges, fencing, trails, lighting, landscaping, traffic and safety controls and devices. Streets are to be dedicated to the County for ownership and permanent maintenance. Any street related medians and landscaping will be owned and maintained by the District. Offsite improvements to Milam Road will also be designed, constructed and financed.

<u>PARK AND RECREATION</u> - Design, acquire and construct improvements to the County regional park and design, acquire, construct and finance a trail system with fencing and landscaping and a community center.

<u>WATER</u> – Administer the State of Colorado approved augmentation plan.

In addition to the above-enumerated powers, the District shall have the authority (1) to amend this Service Plan as needed, with the approval of El Paso County, subject to appropriate statutory procedures; (2) without amending this Service Plan, to defer, forego, reschedule or restructure the financing and construction of certain improvements and facilities, to better accommodate the pace of growth, resources availability, and potential inclusions of property within the District with the County being notified if any of these actions take place; and, (3) to provide such additional services and exercise such powers as are expressly or impliedly granted by Colorado law.

The initially included properties of this District consisted only of the Knox parcel of approximately 122 acres. Since the formation of the District, the rest of Cathedral Pines has been purchased and has been included into the boundaries of the District by property owner petition. The District

boundaries now consist of 814 acres. Exhibit 1 is a map of the boundaries of the District. Exhibit 2 consists of the legal descriptions of the total boundaries of the District.

B. DEVELOPMENT ANALYSIS

It is anticipated that infrastructure would consist of roads, safety devices, drainage improvements, and park and recreation facilities with trails and a community center. Milan road will be extended pursuant to the County's approved transportation plan. The final design for Milan road has been approved by El Paso County Development Services Department of Engineering Division and El Paso County Department of Transportation. The main internal road will be designed, financed and constructed with the appropriate drainage improvements. The regional park will be expanded and all improvements, together with a trail system, will be dedicated to El Paso County.

It is anticipated that all infrastructure will be designed, constructed, and in place within 2 years. Attached as Exhibit 3 is an infrastructure analysis showing a total of \$9,971,728 in total development costs. Of this amount, it is proposed that the District finance and construct \$3,000,000 of public improvements although there are more public improvements that could be financed through the District. Exhibit 3 details the total development costs including Milam Road. The roads will be constructed to El Paso County Development Services Department of Engineering Division and El Paso County Department of Transportation. standards and dedicated to the County for maintenance.

C. FINANCIAL PLAN ANALYSIS

It is presently estimated that the total cost of the District improvements (including right-of-way acquisition, engineering, district formation, initial administrative costs of the District, bond issuance costs, underwriting discounts, capitalized interest and fees) will be approximately \$5,000,000, although only \$3,000,000 in development costs may be publicly funded.

It is anticipated that some amount of limited tax general obligation bonds will be issued as will be set forth in a detailed financial plan in Exhibit 4. A mill levy of 25 mills is proposed for debt service with a cap of 35 mills and 5 mills for operations with a cap of 5 mills. If necessary, there will be letters of credit, bond insurance, or other credit enhancements. It is anticipated that the initial debt issuance will be \$2,150,383 in 2007 with perhaps a second issue \$2,001,210. At build-out, with 25 mills, tax revenues will produce approximately \$456,000 per year. Debt issuance costs and underwriting costs will be from 1% to 3%. The coupon rate on bonds are estimated to be between 7% and 7.5%.

In order to show that the District is capable of providing economic and sufficient service to the area and that it will have the financial ability to discharge the proposed indebtedness on a reasonable basis:

1. The Owner will supply the credit enhancements needed for the initial debt to be issued by the District which enhancement may consist of a purchase of a portion of the bonds as a

subordinated issue. The credit enhancement may consist of the Owner guaranteeing the payment of certain fees so that a default is avoided and the mill levy cap is not reached.

- 2. The District may authorize, issue, sell, and deliver such bonds, notes, contracts, reimbursement agreements, or other obligations evidencing or securing a borrowing (collectively, "Bonds") as are permitted by law; provided that the following limitations shall apply except where waived by the County of El Paso:
- a. All Bonds, regardless of whether the District has promised to impose an ad valorem mill levy for their payment, shall be exempt from registration under the Colorado Municipal Bond Supervision Act, or shall be registered under such Act.
- **b**. The principal amount of any issue of Bonds for the payment of which the District promises to impose an ad valorem property tax ("General Obligation Bonds"), together with any other outstanding issue of General Obligation Bonds of the District, may not at the time of issuance exceed fifty percent (50%) of the valuation for assessment of the taxable property in the District, as certified by the assessor, except that the foregoing shall not apply to an issue of General Obligation Bonds for the payment of which the District has covenanted to impose a maximum mill levy of not more than 35 mills (a mill being equal to 1/10 of 1 cent) per annum the ("Limited Mill Levy Bonds"); provided that, such Limited Mill Levy Bonds may also provide that in the event the method of calculating assessed valuation is changed after the date of approval of this Service Plan by any change in law, change in method of calculation, or change in the percentage of actual valuation used to determine assessed valuation, the 35 mill levy limitation herein provided may be increased or decreased to reflect such changes, such increases or decreases to be determined by the Board in good faith (such determination to be binding and final) so that to the extent possible, the actual tax revenues generated by the mill levy, as adjusted, are neither diminished nor enhanced as a result of such changes. With the consent of the Board of County Commissioners, the District may provide that Limited Mill Levy Bonds may convert to unlimited mill levy General Obligation Bonds when the outstanding principal amount of all General Obligation Bonds is equal to or less than fifty percent (50%) of the valuation for assessment of the taxable property in the District, as certified by the assessor, and once Limited Mill Levy Bonds have been so converted to unlimited mill levy General Obligation Bonds, the District may provide that such General Obligation Bonds shall remain secured by such unlimited mill levy, notwithstanding any subsequent change in the District's debt to assessed ratio.
- 3. A detailed financial plan is included at Exhibit 4 and shows the number of units projected to come on line each year, the assessed valuation annual increase, and then depicts the revenues to be derived from the mill levy.
- 4. As the overall assessed valuation of the District increases, limited tax general obligation debt will be issued in order to pay for necessary infrastructure and/or to finance the bonds. Any debt that is issued will be in compliance with CRS 32-1-1101(6)(a) in that the debt will not exceed the greater of two million dollars or 50% of the assessed valuation of the District, unless the debt

falls within the category of one of the statutory exceptions; i.e. rated, secured, insured, institutional sale with denominations of \$500,000, etc.

- 5. A complete schedule of infrastructure costs over time which are identified by type of service are set forth in Exhibit 3.
- 6. A complete marketing analysis is attached as Exhibit 5.
- 7. If development does not occur as projected then there will be a delay in the addition of infrastructure and the incurring of additional debt.
- 8. It is anticipated that in the formative years their may be shortfalls in being able to meet monthly operations and maintenance expenses and if so, the plan will guarantee how these shortfalls will be handled.

D. <u>INFRASTRUCTURE ANALYSIS</u>

A general description of the facilities to be constructed and the standards of such construction showing that they are compatible with the facilities and standards of El Paso County follows:

ARTERIAL AND COLLECTOR STREET IMPROVEMENTS & SAFETY PROTECTION

The District intends to provide for the acquisition, construction, completion, and installation street improvements, both on-site and off-site, including pedestrian ways, irrigation, landscape, streetscape and entryways, drainage facilities, and a system of traffic and safety controls and devices on streets and highways, including signalization, together with all necessary, incidental, and appurtenant facilities, right-of-ways, land and easements, together with extensions of and improvements to said facilities within and without the boundaries of the District. The District will only provide for the arterial and collector roads and streets that serve the entire development.

All streets and safety protection facilities will be constructed in accordance with engineering and design requirements appropriate for the surrounding terrain, and shall be compatible with the standards of the County of El Paso as may be appropriate.

PARK AND RECREATION

Park and recreation facilities of the District would consist of undisturbed open space, improved park areas, a community center, and trails. These improvements would be dedicated to the County as part of the regional park system. The community center will be used for public uses and should any portion of it be leased to a private entity for private use (such as a sales office), the lease rate will be at the going market rate for similar leases.

E. INTERGOVERNMENTAL AGREEMENTS

None are contemplated at this time.

F. MARKETING AND PROJECTIONS

A complete marketing study is attached as Exhibit 5. This plan supports the build-out on average of 28 lots per year with 30 to 40 in the first two years. Total build-out could occur within 5-6 years. The Marketing Plan shows also the worst case scenario. Cathedral Pines market share of the competitive custom rural lot may vary between 31% and 16%.

G. OVERLAPPING DISTRICTS

There are no other overlapping districts that provide similar services.

H. MISCELLANEOUS

The following is additional information to further explain the functions of the Districts:

- (a) The contemplated municipal services are under the jurisdiction of the Special District Control Act and not the Public Utilities Commission.
- (b) The District shall meet all requirements of El Paso County and the Colorado Department of Transportation.
- (c) At this time there are no plans to exercise the power of eminent domain within or without the District's boundaries; however, the power shall be available for use by the District as allowed by law.

I. COMPLIANCE

The Owners will supply all such additional information as may be required by the Board of County Commissioners and agree that:

- 1. An annual report will be required and submitted as described in C.R.S. 32-1-207(3)(d);
- 2. The District may be dissolved in accordance with statutory procedures once all debt and reimbursements have been paid and the District is failing to provide any services; and
- 3. Should material modifications occur as described in C.R.S. 32-1-207(2), the District shall apply for approval of such modifications to the Board of County Commissioners.

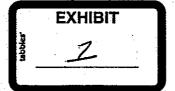
J. <u>CONCLUSION</u>

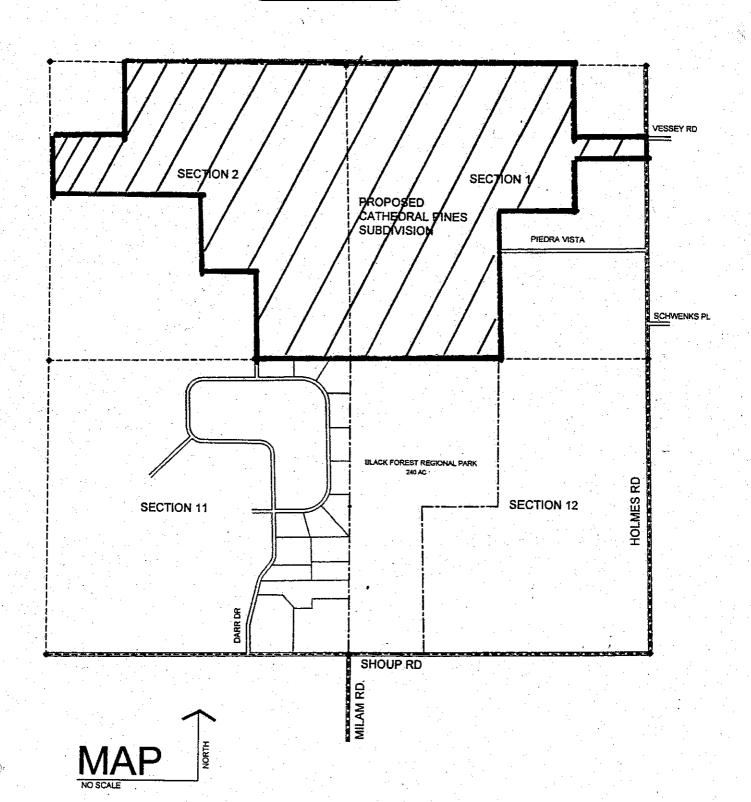
To meet the present and future demands for the residents, it is proposed that the Cathedral Pines perform the municipal functions that are described in this Service Plan.

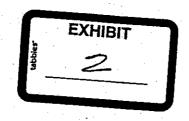
It is submitted that this Service Plan for the proposed District establishes that:

- (a) There is sufficient existing and projected need for the improvements in the area to be serviced by the proposed District;
- (b) The existing roads in the area to be served by the proposed District are inadequate for present and projected needs;
- (c) The proposed District is capable of providing economical and sufficient service to the Service Area;
- (d) The area to be included in the proposed District does have, and will have, the financial ability to discharge the proposed indebtedness on a reasonable basis;
- (e) Adequate service is not, and will not be, available to the area through the County or other existing municipal or quasi-municipal corporations, including existing special districts, within a reasonable time and on a comparable basis;
- (f) The facility and service standards of the proposed District are compatible with the facility and service standards of the County within which the proposed special district is to be located and each municipality which is an interested party under Section 32-1-204(I), Colorado Revised Statutes;
- (g) The creation of the proposed District is in the best interests of the area proposed to be served.

Susemihl, McDermott & Cowan, P.C.







CATHEDRAL PINES P.U.D. DESCRIPTION

A TRACT OF LAND BEING THE WEST HALF OF SECTION 1; THE WEST HALF OF THE NORTHEAST QUARTER OF SECTION 1; THE NORTH 396 FEET OF THE SOUTHEAST QUARTER OF THE NORTHEAST QUARTER OF SECTION 1; A PORTION OF THE EAST HALF OF SECTION 2; AND A PORTION OF THE NORTHWEST QUARTER OF SECTION 2; ALL IN TOWNSHIP 12 SOUTH, RANGE 66 WEST OF THE 6TH P.M., EL PASO COUNTY, COLORADO, AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHEAST CORNER OF SAID SECTION 1; THENCE S89 20'32"W ON THE NORTH LINE OF THE NORTHEAST QUARTER OF SECTION 1, A DISTANCE OF 1337.27 FEET TO THE NORTHWEST CORNER OF THE NORTHEAST QUARTER OF SECTION 1 AND THE POINT OF BEGINNING OF THE TRACT DESCRIBED HEREIN; THENCE S00 \$58'45"E ON THE WEST LINE OF THE NORTHEAST QUARTER OF THE NORTHEAST QUARTER A DISTANCE OF 1331.48 FEET TO THE SOUTHWEST CORNER OF THE NORTHEAST QUARTER OF THE NORTHEAST QUARTER; THENCE N89 03'53"E ON THE SOUTH LINE OF THE NORTHEAST QUARTER OF THE NORTHEAST QUARTER A DISTANCE OF 1303.47 FEET TO A POINT ON THE WESTERLY RIGHT-OF-WAY OF HOLMES ROAD; THENCE S00=48'57"E ON SAID WESTERLY RIGHT-OF-WAY LINE A DISTANCE OF 396.00 FEET; THENCE S89 ≈03'53"W ON A LINE PARALLEL WITH AND 396.00 FEET SOUTH OF THE SOUTH LINE OF THE NORTHEAST QUARTER OF THE NORTHEAST QUARTER OF SECTION 1 DISTANCE OF 1302.34 FEET TO A POINT ON THE EAST LINE OF THE WEST HALF OF THE NORTHEAST QUARTER OF SECTION 1; THENCE S00~58'45"E ON SAID EAST LINE OF THE WEST HALF OF THE NORTHEAST QUARTER OF SECTION 1 DISTANCE OF 929.87 FEET TO THE SOUTHEAST CORNER OF THE WEST HALF OF THE NORTHEAST QUARTER OF SECTION 1; THENCE S89 01'39"W ON SOUTH LINE OF SAID WEST HALF OF NORTHEAST QUARTER OF SECTION 1 A DISTANCE OF 1329.71 FEET TO THE SOUTHWEST CORNER OF THE NORTHEAST QUARTER OF SECTION 1; THENCE S01 ₹08'28"E ON THE EAST LINE OF THE WEST HALF OF SECTION 1 DISTANCE OF 2635.11 FEET TO THE SOUTHEAST CORNER OF THE WEST HALF OF SECTION 1; THENCE S89 €19'01" W ON THE SOUTH LINE OF THE WEST HALF OF SECTION 1 A DISTANCE OF 2644.46 FEET TO THE SOUTHWEST CORNER OF THE WEST HALF OF SECTION 1; THENCE S88 55'30"W ON THE SOUTH LINE OF THE EAST HALF OF SECTION 2 A DISTANCE OF 1708.53 FEET TO THE SOUTHEAST CORNER OF THE PARCEL DESCRIBED IN THE RECORDS

OF THE EL PASO COUNTY CLERK AND RECORDER UNDER RECEPTION NO. 200027778; THENCE N01 ₹11'37"W ON THE EAST LINE OF SAID PARCEL A DISTANCE OF 1583.74 FEET TO THE NORTHEAST CORNER OF SAID PARCEL; THENCE S88 55'36"W ON THE NORTH LINE OF SAID PARCEL A DISTANCE OF 965.20 FEET TO A POINT ON THE WEST LINE OF THE EAST HALF OF SECTION 2; THENCE N01 ₹11'37"W ON THE WEST LINE OF THE EAST HALF OF SECTION 2 A DISTANCE OF 1356.24 FEET TO A POINT 300.00 FEET NORTH OF THE SOUTHEAST CORNER OF THE NORTHWEST QUARTER OF SECTION 2, SAID POINT BEING THE SOUTHEAST CORNER OF THE PARCEL DESCRIBED IN BOOK 5343 AT PAGE 1320 OF SAID EL PASO COUNTY RECORDS; THENCE S89 24'32"W ON A LINE THAT IS 300.00 FEET NORTH OF AND PARALLEL TO THE SOUTH LINE OF THE NORTHWEST QUARTER OF SECTION 2, SAID LINE BEING COINCIDENT WITH THE SOUTH LINE OF SAID PARCEL, A DISTANCE OF 2688.45 FEET TO A POINT ON THE WEST LINE OF THE NORTHWEST QUARTER OF SECTION 2, SAID POINT ALSO BEING THE SOUTHWEST CORNER OF SAID PARCEL; THENCE NO0=15'30"W ON THE WEST LINE OF SAID NORTHWEST QUARTER AND SAID PARCEL A DISTANCE OF 1069.13 FEET TO THE SOUTHWEST CORNER OF THE NORTHWEST QUARTER OF THE NORTHWEST QUARTER OF SECTION 2: THENCE N89 22'07"E ON THE SOUTH LINE OF THE NORTHWEST QUARTER OF THE NORTHWEST QUARTER A DISTANCE OF 1335.49 FEET TO THE SOUTHEAST CORNER OF THE NORTHWEST QUARTER OF THE NORTHWEST QUARTER OF SECTION 2; THENCE N00 \$43'15"W ALONG THE WEST LINE OF THE NORTHEAST QUARTER OF THE NORTHWEST QUARTER OF SECTION 2 A DISTANCE OF 1354.48 FEET TO THE NORTHWEST CORNER OF THE NORTHEAST QUARTER OF THE NORTHWEST QUARTER OF SECTION 2; THENCE S89-59'55"E ALONG THE NORTH LINE OF SECTION 2 A DISTANCE OF 3973.62 FEET TO THE NORTHEAST CORNER OF SECTION 2; THENCE N89 20'32"E ALONG THE NORTH LINE OF SECTION 1 A DISTANCE OF 4011.81 FEET TO THE POINT OF BEGINNING. THE DESCRIBED TRACT CONTAINING 814.1 ACRES, MORE OR LESS.

CATHEDRAL PINES SUBDIVISION Developer & Special District Costs

ITEM		TOTAL PRICE	Developer	Specia District
			•	
DEVELOPMENT COST ESTIMATE				·
SOFT COSTS				
Engineering / Legal / Planning		1,055,941	1,055,941	
Special District Formation		109,276	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	109,276
SUBTOTAL SOFT COSTS	\$	1,165,217		
AGENCY FEES	\$	293,583	293,583	
ROADS AND DRAINAGE	•			
Milam Road Construction		561,152	561,152	
Interior Roads & Drainage		3,371,177	1,959,512	1,411,665
SUBTOTAL ROADS AND DRAINAGE	\$	3,932,329	,,	.,,
UTILITIES	\$	1,515,333	1,515,333	
CONSTRUCTION SURVEY	\$	201,370	201,370	
OTHER EXPENSES				
Street Signs / lights		92,208		92,208
Roadway density testing		9,459	9,459	02,200
Certified asphalt design		10,500	10,500	
Entry feature & signage		325,000		325,000
Fence Construction		8,516		8,516
Maintenance Bldg	•	23,600		23,600
Well for Pond		480		480
Forest Mgt Plan Implementation		370,920	370,920	
Community Center		850,823		850,823
Ponds		70,000		70,000
Trail Construction		83,432		83,432
Trail Head Facilities		25,000		25,000
Construction Supervision		115,000	115,000	
Construction Labor		21,750	21,750	
Misc Construction Exp		5,600	5,600	
SUBTOTAL MISC EXPENSES	\$	2,012,288		
SUBTOTAL DEVELOPMENT COSTS	\$	9,120,120		
10% Contingency	\$	851,608	851,608	
TOTAL DEVELOPMENT COSTS	\$	9,971,728	6,971,727	3,000,000
	•	- , ,	-,,,	

EXHIBIT



CATHEDRAL PINES METROPOLITAN DISTRICT (Residential Only)

Ser. 2007 & 2010 Senior Non-Rated Bonds, 30-year maturities Development Projection at 25.00 Debt Service Mills

Company Comp	194,471 13,262,159	1,187,972 1	11,879,717							63,643,790	161	
Colorada	6,000	45,640	456,400	25.000	18,628,572	. 0		18 628,572	238,707,834	4,680,546		2040
Colorada	6,000	44,745	447,451	25.000	18,263,306	0		18,263,306	234,027,288		٠.	2039
Company Comp	6,000	44,745	447,451	25.000	18,263,306			18,263,306	234,027,288	4,588,770		2038
Color Colo	6,000	43,868	438,677	25,000	17,905,202	0		17,905,202	229,438,518			2037
Colorada	6,000	43,868	438,677	25.000	17,905,202	.· 0		17.905,202	229,438,518	4,498,794		2036
Coloration Col	6,000	43,008	430,076	25,000	17,554,120	0	٠	17,554,120	224,939,724			2035
Accidential	6,000	43,008	430,076	25.000	17,554,120	0		17,654,120	224,939,724	4,410,583		2034
Accidential No. No. No. Accidential No. No. No. No. Accidential No. No. No. No. No. No. No. No. No. No. No. No. No. No. No. No.	6,000	42,164	421,643	25.000	17,209,921			17,209,921	220,529,141	•	•	2033
Accidential New York Accidential New York Accidential Accide	6,000	42,164	421,643	25.000	17,209,921	0		17,209,921	220,529,141	4,324,101		2032
Acceleration Acce	6,000	41,338	413,376	25.000	16,872,472	0		16,872,472	216,205,040			2031
Colorada	6,000	41,338	413,376	25.000	16,872,472	· .		16,872,472	216,205,040	4,239,315	;	2030
Colorada	6,000	40,527	405,270	25.000	16,541,639	. 0		16,541,639	211,965,725			2029
C C	6,000	40,527	405,270	25.000	16,541,639			16,541,639	211,965,725	4,156,191		2028
C Total S.O. Taxwes Int. Int. Int. Int. Int. Int. Int. Int.	6,000	39,732	397,324	25.000	16,217,293	. 0		16,217,293	207,809,535			2027
C C C C C C C C Inth Inth Acced Value Acced Value Acced Value Acced Value Inth	6,000	39,732	397,324	25.000	16,217,293			16,217,293	207,809,535	4,074,697		2026
Color Colo	6,000	38,953	389,533	25,000	15,899,307	0		15,899,307	203,734,838			2025
	6,000	38,953	389,533	25.000	15,899,307	. 0		15,899,307	203,734,838	3,994,801		2024
	6,000	38,190	381,895	25.000	15,587,556	0		15,587,556	199,740,037			2023
Collections	6,000	38,190	381,895	25.000	15,587,556	0		15,587,556	199,740,037	3,916,471	14.	2022
	6,000	37,441	374,407	25.000	15,281,918	0		15,281,918	195,823,566			2021
Acc	6,000	37,441	374,407	25,000	15,281,918	. 0		15,281,918	195,823,566	3,839,678		2020
	6,000	36,707	367,086	25.000	14,982,272	0		14,982,272	191,983,888		. *	2019
	6,000	36,707	367,066	25.000	14,982,272			14,982,272	191,983,888	3,764,390		2018
Ased Value Init.	6,000	35,987	359,868	25.000	14,688,502	0		14,688,502	188,219,498		. · ·	2017
Accepted	6,000	35,987	359,868	25.000	14,688,502	0		14,688,502	188,219,498	3,690,578		2016
Accordance Acc	6,000	35,281	352,812	25,000	14,400,492	0		14,400,492	184,528,920			2015
As be Value As be Valu	13,063	35,281	352,812	25.000	14,400,492	. 0	0	14,400,492	184,528,920	3,618,214		2014
Collection Col	9,464	32,955	329,551	25.000	13,451,062	319,000	0	13,132,062	180,910,706		0	2013
Acces Acce	6,370	27,716	277,163	25,000	11,312,786	870,000	Ó	10,442,786	180,910,706	3,299,513	3	2012
Asset Asse	5,433	20,882	208,818	25.000	8,523,177	870,000	1,100,000	7,653,177	164,975,650		30	2011
Accepted	3,437	14,549	145,489	25,000	5,938,329	870,000	3,000,000	5,068,329	131,190,778	1,922,909	30	2010
Accel Acce	703	8,218	82,185	25:000	3,354,475	870,000	3,000,000	2,484,475	96,145,445		30	2009
A A A A Blennial A Blennial	0	2,132	21,315	25.000	870,000	870,000	3,000,000		63,672,480	624,240	30	2008
Accelerated	0	0	0	25.000	0		3,000,000		31,212,000		30	2007
C <ccc residential="">>>>>> C Platted/Developed Lots >> Mix Value</ccc>	0	0	\$0	25.000	0		3,000,000	0	. 0	0.	0	2006
C <ccc residential="">>>>>> C Platted/Developed Lots >> Mix Value As et Value Total Total Total Total Reasses'mt Cumulative of Market Office Office</ccc>	0	8	\$0	25.000	\$0		. 0		0		. 0	2005
CACCAC Residential >>>>>> CAP latted/Developed Lots >> Mixt Value As et Value As et Value As et Value As et Value Total Total Total S.D. Taxes Blennial @ 7.96% @ 29.00% Total Total Total S.D. Taxes Total Reasses'nt Cumulative of Market Cumulative of Market Collected Debt Svc Collections Collected Total Reasses'nt Cumulative Of Market Value (2-yr lag) Assessed Value Mill Levy @ 98% @ 10%		-			\$0	•		٠	0		. 0	2004
Collection Collected As ed Value Total Total Total Total Cumulative Total Cumulative Total Cumulative Total Collected Collections Collected Collected Collected	3%	@ 10%	@ 98%	Mill Levy	Assessed Value	(2-yr lag)	Market Value	(2-yr lag)	Market Value	@ 2.0%	Res'l Units	YEAR
< Platted/Developed Lots >> d Value	(A) suld		Collections	Debt Svc	Collected	of Market	Cumulative	of Market	Cumulative	Reasses mt	Total	
<< Platted/Developed Lots >> d Value	Cum		Total		Total	@ 29.00%	• •	@ 7.96%		Blennial		
<< Platted/Developed Lots >>	income	_				As'ed Value		As'ed Value		MKt Value		
					-	oped Lots > >	< Platted/Devel		idential >>>>	< < < < Res	. ^	

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Development Projection at 25.00 Debt Service Milis	CATHEDRAL PINES METROPOLITAN DISTRICT (Residential Only)	
	Development Projection at 25.00 Debt Service Mills	

	2040	2039	2038	2037	2036	2035	2034	2033	2032	2031	2030	2029	2028	. 2027	2026	2025	2024	2023	2022	2021	2020	2019	2018	2016	2015	2014	2013	2012	2011	2010	2000	2007	2006	2005	2004		YEAR			
13,262,159	508,040	498,196	498,196	488,545	488,545	479,084	479,084	469,807	469,807	460,713	460,713	451,797	451,797	443,056	443,056	434,486	434,486	426,085	426,085	417,848	417,848	409,772	409 773	401,856	394,093	401,157	371,970	311,250	235.132	163,475	91 107	22 / 17		. 0			for Debt Svc	Net Available		
6,457,813	0		0	263,375	265,625	261,375	261,000	254,125	256,500	252,750	247,875	247,250	245,875	238,375	240,500	236,875	237,875	233,125	233,000	227,125	225,875	224.250	222 250	217,125	214,000	215,875	207,000	208,125	203.875	96,938	.	o &	3			. 13	Service	Net Debt	[Net \$2.064 MM]	tess ser. 2007
6,192,750	502,900	493,000	491,000	219,400	217,100	214,100	210,400	211,350	206,600	201,150	205,700	199,550	198,050	196,200	194,000	191,450	188,550	185,300	187,050	183,450	184,850	180,900	181 95D	178,350	173,700	174,050	45,000	0	0	\$0							Service	Net Debt	[Net \$1.921 MM]	\$2,001,240 Par
611,597	5,140	5,196	7,196	5,770	5,820	3,609	7,684	4,332	6,707	6,813	7,138	4,997	7,872	8,481	8,556	6,161	8,061	7,660	6,035	7,273	7,123	4.622	5.572	6,380	6,393	11,232	119,970	103,125	31.257	66,537	91 107	22 447			0		Surplus	Annual		
611.597	205,140	5,196	7,196	5,770	5,820	3,609	7,684	4,332	6,707	6,813	7,138	4,997	7,872	8,481	8,556	6,161	8,061	7,660	6,035	7,273	7,123	4,622	5.572	6,380	6,393	246,674			•								to \$200,000	50% D/A	Release @	Supplies
	0	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	435,443	315,472	212.347	181,090	114 552	22 /47	o c	0			\$415,159 Target	surplus	Cumulative	
	0%	3%	. 5%	7%	9%	11%	13%	15%	17%	18%	20%	21%	22%	24%	25%	26%	27%	28%	29%	3D%	30%	31%	32%	33%	34%	34%	37%	43%	55%	77%	74%	70995	n/a	n/a			Ratio	Assessed	Debt/	Senior
	.0%	0%	0%	1%	1%	1%	1%	1%	1%	1%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%) % %	 %	3%	3%	3%	3%	3%	3%	2 %	20/	n/a	n/a			Ratio	Act'l Value	Debt/	Sening
611 597	205,140	5,196	7,196	5,770	5,820	3,609	7,684	4,332	6,707	6,813	7,138	4,997	7,872	8,481	8,556	6,161	8,061	7,660	6,035	7,273	7,123	4.622	5.573	6,380	6,393	246,674											Debt Service	dus.	Available for	Sulmila

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										- 1			٠.															٠.	٠.						٠.			•						
	2040	2039	2038	2037	2036	2035	2034	2033	2032	2031	2030	2029	2028	2027	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004		YEAR					
	18,628,572	18,263,306	18,263,306	17,905,202	17,905,202	17,554,120	17,554,120	17,209,921	17,209,921	16,872,472	16,872,472	16,541,639	16,541,639	16,217,293	16,217,293	15,899,307	15,899,307	15,587,556	15,587,556	15,281,918	15,281,918	14,982,272	14,982,272	14,688,502	14,688,502	14,400,492	14,400,492	13,451,062	11,312,786	8,523,177	5,938,329	3,354,475	870,000	0	0	o.			Value	Assessed	Total			
	4.149	4.190	4.149	4.190	4.148	4.189	4.148	4.189	4.148	4.189	4.147	4.188	5,000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5,000	5,000	5.000	5.000	5.000	5.000	5,000	5.000	5.000	5.000	5.000			Mill Levy	Орегля				
2,204,181	75,747	74,997	74,254	73,519	72,791	72,070	71,357	70,650	69,951	69,258	68,573	67,894	81,054	79,465	79,465	77,907	77,907	76,379	76,379	74,881	74,881	73,413	73,413	71,974	71,974	70,562	70,562	65,910	55,433	41,764	29,098	16,437	4,263		0	0			@ 98%	Collections	Total			
220,418	7,575	7,500	7,425	7,352	7,279	7,207	7,136	7,065	6,995	6,926	6,857	6,789	8,105	7,946	7,946	7,791	7,791	7,638	7,638	7,488	7,488	7,341	7,341	7,197	7,197	7,056	7,056	6,591	5,543	4,176	2,910	1,644	426		-:				Prop'y Taxes	@ 10% of	Ownership Tax	Specific		
2,424,599	83,321	82,496	81,680	80,871	80,070	79,277	78,493	77,715	76,946	76,184	75,430	74,683	89,159	87,411	87,411	85,697	85,697	84,017	84,017	82,370	82,370	80,754	80,754	79,171	79,171	77,619	77,619	72,501	60,976	45,940	32,008	18,081	4,689	. 0	0	0			For O&M	Available	Total			
2,413,377	83,321	82,496	81,680	80,871	80,070	79,277	78,493	77,715	76,946	76,184	75,430	74,683	73,944	73,211	72,487	71,769	71,058	70,355	69,658	68,968	68,286	67,610	66,940	66,277	65,621	64,971	64,328	63,691	60,976	62,436	61,818	61,206	60,600	60,000					max 5.0 mills	infl. @ 1% or	of \$60,000	Operations @	Less District	
205,343			0	0	0	0		0	0		0	0	0		. 0	0		0	0	0	. 0		. 0	0	0	. 0	. 0		0	16,496	29,810	43,125	55,911	60,000	٠.				Operations	Advances for	Developer			
205,343	0	.0	0		0		0	0	0			. 0	3,994	14,200	14,925	13,928	14,639	13,662	14,359	13,401	14,084	13,145	13,814	12,894	13,550	12,647	13,291	8,810	0	, . . •		0	0	0					Operations	Repayment for	Developer			
11,222	0	Ō	0	. 0 :	0 .	0.	0	0	. 0	0			11,222	0	0	0	. 0	0	0	. 0		0.		. 0	0		Ō	0	0	0:		0	0	0	. :				Surplus	Annual				
				٠.				٠.																																				

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Development Projection -- Service Plan Buildout Plan (updated 12/13/05)

Residential Summary

(0)	161	0	161	175,064,044	175,064,044		161	(0)	161	
0	0	0	0	0	0	1,195,093	0	0		2014
0	0	0	. 0	0		1,171,659	0	0	. 0	2013
(1,100,000)	⇉	0	<u> </u>	12,635,542	12,635,542	1,148,686	- 1	(1,100,000)	0	2012
(1,900,000)	30	0	30	33,784,873	33,784,873	1,126,162	30	(1,900,000)	=======================================	2011
0	30	0	30	33,122,424	33,122,424	1,104,081	30	0	30	2010
0	30	0	30	32,472,965	32,472,965	1,082,432	30	.0	30	2009
0	30	0	30	31,836,240	31,836,240	1,061,208	30	0	30	2008
0	30	0	30	31,212,000	31,212,000	1,040,400	30	0	30	2007
3,000,000	0	0	0	0		1,020,000		3,000,000	30	2006
0	0	0	0	0	0	\$1,000,000		0	0	2005
0	0	0	0	\$0	0			0	0	2004
								•		
Developed Lots	Res'l Units	MF Units R	SF Units I	Market Value	Value	2%	161	10%	Devel'd	YEAR
Platted &	Total	Total	Total	Residential	Market	Inflated @	Completed	Value @	# Lots	
Value +/- of				Total		Price	# Units	Finished Lot		
Annual Market								Incr/(Decr) in		
						tached	Single Fam Detached	<u>\S</u> ;		

SOURCES AND USES OF FUNDS

CATHEDRAL PINES METROPOLITAN DISTRICT SERIES 2007 G.O. BONDS (Convertible CABs) Non-Rated, 30-Year Maturity

Dated Date 12/01/2007 Delivery Date 12/01/2007

Sources:	
Bond Proceeds: Par Amount	2,150,383.95
	2,150,383.95
Uses:	
Project Fund Deposits: Project Fund Deposit	2,064,368.59
Delivery Date Expenses: Cost of Issuance	86,015.36
	2,150,383.95

BOND DEBT SERVICE

CATHEDRAL PINES METROPOLITAN DISTRICT SERIES 2007 G.O. BONDS (Convertible CABs) Non-Rated, 30-Year Maturity

Period Ending	Principal	Coupon	Interest	Compounded Interest	Debt Service	Annu Debt Servi
12/01/2007		vija in				
06/01/2008						
12/01/2008			•		5	100
06/01/2009		1			100	
12/01/2009						
06/01/2010						
12/01/2010			96,937.50		96,937.50	96 937.
06/01/2011			96,937.50		96,937.50	
12/01/2011	8,318.70	7,500%	96,937.50	1,681.30	106,937.50	203,875.
06/01/2012			96,562.50		96,562.50	, .
12/01/2012	12,478.05	7.500%	96,562.50	2,521.95	111,562.50	208,125
06/01/2013			96,000.00		96,000.00	•
12/01/2013	12,478.05	7.500%	96,000.00	2,521.95	111,000,00	207,000
06/01/2014		1,000	95,437.50		95,437,50	
12/01/2014	20,796.75	7.500%	95,437.50	4,203.25	120,437,50	215,875
06/01/2015	,		94,500.00	7	94,500.00	
12/01/2015	20,796,75	7.500%	94,500,00	4,203.25	119.500.00	214,000
06/01/2016			93,562,50	,	93,562.50	
12/01/2016	24,956.10	7.500%	93,562,50	5,043.90	123,562.50	217,125
06/01/2017	2-1,000.10	1.00070	92,437.50	0,040.00	92,437.50	211,120
12/01/2017	29,115.45	7.500%	92,437.50	5,884.55	127,437.50	210 975
06/01/2018	20,110.40	7.50070		5,004.55		219,875
12/01/2018	22 274 20	7 5000/	91,125.00	0.705.00	91,125.00	
	33,274.80	7.500%	91,125.00	6,725.20	131,125.00	222,250
06/01/2019	07.404.45	W =====	89,625.00		89,625.00	
12/01/2019	37,434.15	7.500%	89,625.00	7,565.85	134,625.00	224,250
06/01/2020			87,937.50		87,937.50	•
12/01/2020	41,593.50	7.500%	87,937.50	8,406.50	137,937 <i>.</i> 50	225,875
06/01/2021		1	86,062.50		86,062.50	
12/01/2021	45,752.85	7.500%	86,062.50	9,247.15	141,062.50	227,125
06/01/2022			84,000.00		84,000,00	
12/01/2022	54,071.55	7.500%	84,000.00	10,928.45	149,000.00	233,000
06/01/2023	1. Francisco		81,562.50		81,562.50	
12/01/2023	58,230.90	7.500%	81,562.50	11,769.10	151,562.50	233,125
06/01/2024			78,937.50		78,937.50	
12/01/2024	66,549.60	7.500%	78,937.50	13,450.40	158,937.50	237,875
06/01/2025		4.	75,937.50		75,937.50	
12/01/2025	70,708.95	7.500%	75,937.50	14,291.05	160,937.50	236,875
06/01/2026	, -,,		72,750.00	,	72,750.00	255,51,5
12/01/2026	79,027.65	7.500%	72,750.00	15,972.35	167,750.00	240,500
06/01/2027	. 73,027.00	7.50070	69,187.50	10,512.00	69.187.50	240,500
12/01/2027	83,187.00	7,500%	69,187.50	16,813.00	169,187.50	220 275
	03, 101,00	1.00076		10,013.00		238,375
06/01/2028	0E 66E 0E	7 5000/	65,437.50	40.004.05	65,437.50	045.075
12/01/2028	95,665.05	7.500%	65,437.50	19,334.95	180,437.50	245,875
06/01/2029			61,125.00		61,125.00	. i
12/01/2029	103,983.75	7.500%	61,125.00	21,016.25	186,125.00	247,250
06/01/2030		100	56,437.50		56,437.50	
12/01/2030	112,302.45	7.500%	56,437.50	22,697.55	191,437.50	247,875
06/01/2031			51,375.00		51,375.00	•
12/01/2031	124,780.50	7.500%	51,375.00	25,219.50	201,375.00	252,750
06/01/2032			45,750.00	,	45,750.00	
12/01/2032	137,258.55	7.500%	45,750.00	27,741.45	210,750.00	256,500
06/01/2033	•		39,562.50		39,562.50	
12/01/2033	145,577.25	7.500%	39,562.50	29,422.75	214,562.50	254,125
06/01/2034	,		33,000.00		33,000.00	,
12/01/2034	162,214.65	7.500%	33,000.00	32,785.35	228,000.00	261,000
06/01/2035	102,217.00	1.00070	25,687.50	02,700.00	25,687.50	201,000
12/01/2035	174,692.70	7.500%	25,687.50	35,307.30	235,687.50	264 275
06/01/2036	114,002.70	7.50076	17,812.50	35,307.30		261,375
	101 220 40	7 5000/		20 000 00	17,812.50	. 005.005
12/01/2036	191,330.10	7.500%	17,812.50	38,669.90	247,812.50	265,625
06/01/2037			9,187.50	44	9,187.50	
12/01/2037	203,808.15	7.500%	9,187.50	41,191.85	254,187.50	263,375

SOURCES AND USES OF FUNDS

CATHEDRAL PINES METROPOLITAN DISTRICT SERIES 2010 G.O. BONDS (Convertible CAB) Non-Rated, 30-Year Maturity

Dated Date 12/01/2010 Delivery Date 12/01/2010

Sources:	* .
Bond Proceeds: Par Amount	2,001,210.00
	2,001,210.00
Uses:	
Project Fund Deposits: Project Fund	1,921,161.60
Delivery Date Expenses: Cost of Issuance	80,048.40
	2,001,210.00

BOND DEBT SERVICE

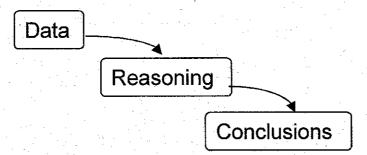
CATHEDRAL PINES METROPOLITAN DISTRICT SERIES 2010 G.O. BONDS (Convertible CAB) Non-Rated, 30-Year Maturity

Period Ending	Principal	Coupon	Interest	Compounded Interest	Debt Service	Del Servic
12/01/2010					1	
06/01/2011				'		
12/01/2011			, and a second			<i>:</i>
06/01/2012				* * *		
12/01/2012	4. 4 4.					•
06/01/2013						
12/01/2013	36,607.50	7.000%		8,392.50	45,000	45,00
06/01/2014	00,007.00	7.00075	84,525	0,332.30		45.00
12/01/2014	4,067.50	7.000%		022.50	84,525	474.00
06/01/2015	4,007.50	7.00078	84,525	932.50	89,525	.174,05
12/01/2015	4.007.50	7.0000/	84,350	000.50	84,350	470 50
	4,067.50	7.000%	84,350	932.50	89,350	173,70
06/01/2016	0.405.00	7.0004	84,175		84,175	
12/01/2016	8,135.00	7.000%	84,175	1,865.00	94,175	178,35
06/01/2017		2	83,825	and the second second	83,825	
12/01/2017	8,135.00	7.000%	83,825	1,865.00	93,825	177,65
06/01/2018			83,475		83,475	
12/01/2018	12,202.50	7.000%	83,475	2,797.50	98,475	181,95
06/01/2019	•		82,950		82,950	100
12/01/2019	12,202.50	7.000%	82,950	2,797.50	97,950	180,90
06/01/2020	*		82,425		82,425	•
12/01/2020	16,270.00	7.000%	82,425	3,730.00	102,425	184,85
06/01/2021			81,725	,	81,725	
12/01/2021	16,270.00	7.000%	81,725	3,730.00	101,725	183,48
06/01/2022		1,1000,0	81,025	0,7 00.00	81,025	100,40
12/01/2022	20,337.50	7.000%	81,025	4,662.50	106,025	187,0
06/01/2023	20,007.00	1.00070	80,150	4,002.00	80,150	101,00
12/01/2023	20,337.50	7.000%	80,150	4,662.50	105,150	105 20
06/01/2024	20,001.00	7.00070		4,002.30		185,30
	24 405 00	7 0000/	79,275	E 505 00	79,275	400 5
12/01/2024	24,405.00	7.000%	79,275	5,595.00	109,275	188,5
06/01/2025		7.0000	78,225		78,225	
12/01/2025	28,472.50	7.000%	78,225	6,527.50	113,225	191,48
06/01/2026			77,000	18 Page 12 Co.	77,000	
12/01/2026	32,540.00	7.000%	77,000	7,460.00	117,000	194,00
06/01/2027			75,600		75,600	
12/01/2027	36,607.50	7.000%	75,600	8,392.50	120,600	196,20
06/01/2028			74,025	A	74,025	
12/01/2028	40,675.00	7.000%	74,025	9,325.00	124,025	198,08
06/01/2029			72,275		72,275	
12/01/2029	44,742.50	7.000%	72,275	10,257.50	127,275	199,58
06/01/2030			70,350		70,350	
12/01/2030	52,877.50	7.000%	70,350	12,122.50	135,350	205,70
06/01/2031			68,075		68,075	
12/01/2031	52,877.50	7.000%	68,075	12,122.50	133,075	201,1
06/01/2032	02,011.00		65,800	12,122.00	65,800	201,10
12/01/2032	61,012.50	7.000%	65,800	13,987.50	140,800	206.60
06/01/2033	01,012.00		63,175	10,007.00		206,60
12/01/2033	69,147.50	7.000%		45.050.50	63,175	244.0
	03,147.30	7.00070	63,175	15,852.50	148,175	211,3
06/01/2034	70.045.00	7.00007	60,200	40 705 00	60,200	
12/01/2034	73,215.00	7.000%	60,200	16,785.00	150,200	210,40
06/01/2035	04 050 00		57,050		57,050	
12/01/2035	81,350.00	7.000%	57,050	18,650.00	157,050	214,10
06/01/2036			53,550		53,550	
12/01/2036	89,485:00	7.000%	53,550	20,515.00	163,550	.217,10
06/01/2037		4	49,700		49,700	
12/01/2037	97,620.00	7.000%	49,700	22,380.00	169,700	219,40
06/01/2038	and the state of t		45,500	•	45,500	
12/01/2038	325,400.00	7.000%	45,500	74,600.00	445,500	491,00
06/01/2039	* *		31,500	, .	31,500	
12/01/2039	349,805.00	7.000%	31,500	80,195.00	461,500	493,00
06/01/2040			16,450	,	16,450	,00
12/01/2040	382,345.00	7.000%	16,450	87,655.00	486,450	502,90
						
	2,001,210.00		3,732,750	458,790.00	6,192,750	6,192,75





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INTRODUCTION

Scope of Work

This report presents an analysis of the market and projections of absorption for 161 single family lots in Cathedral Pines. The report was prepared for Cathedral Pines, LLC, the developer of the property.

Location of the Property

Cathedral Pines is a single family residential development consisting of 161 lots and a total of 806 acres. It is located in the Black Forest, an unincorporated part of El Paso County. Land use is as follows:

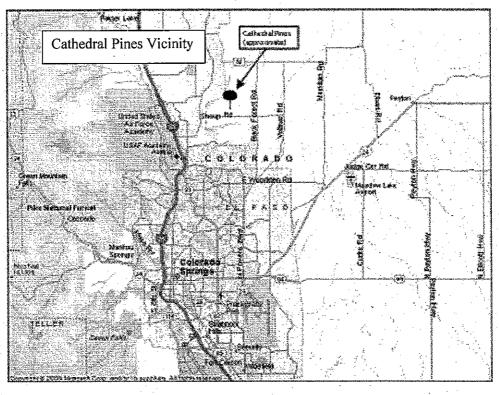
Residential acres	543 ac.
Park / Open Space	208 ac.
Roadway ROW	<u>55 ac.</u>
Total	806 ac.

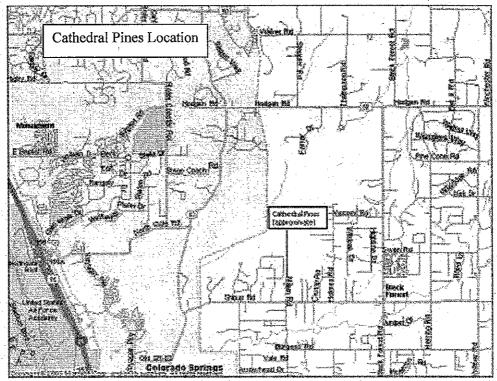
The project is designed to target the custom home market, including both builders and individual lot buyers. Homes built in Cathedral Pines will likely range from about \$400,000 to \$800,000 in price.

The land is densely covered by Ponderosa pine trees and is one of the few remaining large developable parcels covered with trees in the northern part of El Paso County. Access to the property is via Milam Road north from Shoup Road and Vessey Road west from Holmes Road.

Cathedral Pines is a four mile drive from I-25, a seven mile drive from the Briargate Business Campus, a nine mile drive from the north entrance of the Air Force Academy, and an 18 mile drive from downtown Colorado Springs.

Water will be provided by individual wells with the proposed Cathedral Pines Metropolitan District providing augmentation. Sewer service will be provided by individual septic systems, electric service will be provided by Mountain View Electric and gas service will be provided by Peoples Gas. The project is located in School District 20.





Most of the 161 lots in Cathedral Pines are 2.5 acres in size. Only a few are slightly larger. Pricing of the lots will range from about \$150,000 to \$200,000, with an average of about \$175,000.

Organization of Report

This report is organized into three sections. Following this introduction we present a discussion of our findings. Detailed tables of lot sales and current lot inventories data are presented in the Attachments section.

Data Sources and Methodology

To support our analysis we compiled two sets of data:

- (1) Custom home lot sales warranty deed closings for the 40-month period 10/01/00 1/30/04 with lot sales \$90,000 and over. Data includes date of sale, subdivision, buyer, seller, sales price, number of lots and street address. This data was obtained from a commercial data provider. We subjected the raw data to extensive editing to insure the data represented custom lot sales.
- (2) <u>Current developer inventory of custom lots in the Colorado Springs urban area.</u> Data includes project, lot number, size, asking sales price and price per square foot. This data was compiled in a survey we conducted in the second quarter of 2004.

We also supplemented our hard data with personal interviews of several custom homebuilders and lot developers. They provided general information on current market conditions and expected future trends.

Based on our analysis of the data on sales and information compiled, we segmented the custom lot market into:

- 1. Location Rural / Urban
- 2. Buyer Builder / Individual
- 3. Seller Developer / Builder / Individual

This approach provides a focused view of the custom lot market in which Cathedral Pines will be competing.

SUMMARY OF FINDINGS

Overall Market - Metro Area (El Paso County) Lot Sales

The Single Family Housing Market

The single family housing market in the Colorado Springs metro area has remained very strong in spite of a slow economy that resulted in negative job growth in 2002 and 2003. Single family housing permits totaled 4,356 in 2003, 4,466 in 2002 and 4,925 in 2001. Through June, permits totaled 2,692 and will likely total over 4,000 units for the vear.

Prices of Lots Sold

Between October 2000 and January 2004 custom lot sales totaled 908, averaging 23 per month. Median price was \$130,000 and average price was \$161,1000. At the lower end, 398 lots were sold with prices of under \$125,000. At the upper-end 53 lots (6% of total) were sold with prices \$300,000, or above.

CUSTOM LOT SALES BY PRICE RANGE COLORADO SPRINGS METRO AREA, OCT 2000 - JAN 2004

PRICE RANGE	TOTAL SALES	PERCENT	MONTHLY RATE
1. \$90,000 - \$99,999	164	18%	4.1
2. \$100,000 - \$124,999	234	26%	5.9
3. \$125,000 - \$149,999	177	19%	4.4
4. \$150,000 - \$174,999	105	12%	2.6
5. \$175,000 - \$199,999	70	8%	1.8
6. \$200,000 - \$299,999	105	12%	/ 2.6
7. \$300,000 and over	53	6%	1.3
TOTAL	908	100%	22.7

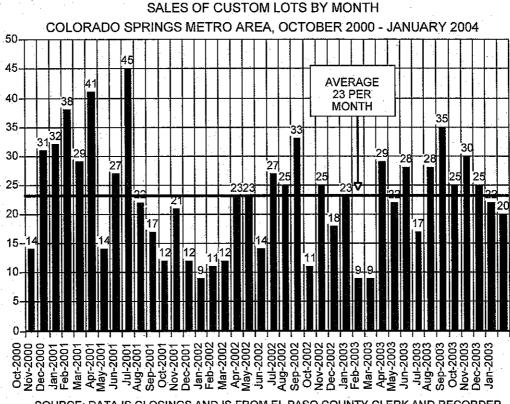
SOURCE: DATA IS CLOSINGS AND IS FROM EL PASO COUNTY CLERK AND RECORDER

FILE: CUSTOM LOT SALES 00-03 / URBAN / RURAL

Monthly Sales Rate

The custom lot market has averaged sales of about 23 sales per month over the past 40 months, or about 276 per year. There was a slight dip in sales from about July 2001 to February 2002, the result

of the recent recession, the meltdown of the stock market and the events of 9/11. Over the past year custom lot sales have almost returned to the pre-2001 level.



SOURCE: DATA IS CLOSINGS AND IS FROM EL PASO COUNTY CLERK AND RECORDER FILE: LOT SALES BY MONTH

Urban and Rural Market

The custom lot sales market in the Colorado Springs metro area is made up of two segments: urban and rural.

1. <u>Urban</u> - The urban segment includes developments in the contiguous urban area, which roughly includes the area within the city limits of Colorado Springs. Major active developments in this segment include: University Park, Kissing Camels, Boulders-Spires (now called Stonecliff), Broadmoor Resort, Stratton Forest, Stratton Preserve and Pine Creek. Lots in these developments typically range from 1/4 acre to 1 acre in size.

2. <u>Rural</u> - The rural segment includes developments in the non-urbanized area in the unincorporated part of El Paso County. Major active developments in this segment include: High Forest Ranch, Kings Deer, Highland Park, Hawk Ridge, Cherry Creek Crossing, and others scattered throughout the Black Forest area in the northeastern quadrant of the County. Lots in these developments typically range from 2.5 acres to 5 acres in size.

Sales of custom lots during the period October 2000 to January 2004 totaled 441 (49%) in the rural segment and 467 (51%) in the urban segment.

CUSTOM LOT SALES

LOTS SOLD BY URBAN - RURAL LOCATION

COLORADO SPRINGS METRO AREA, OCT 2000 - JAN 2004

<u> </u>										
	RURAL / URBAN									
PRICE RANGE	RURAL	URBAN	TOTAL							
NUMBER SOLD										
1. \$90,000 - \$99,999	59	105	164							
2. \$100,000 - \$124,999	3	50	53							
3. \$125,000 - \$149,999	44	61	105							
4. \$150,000 - \$174,999	56	49	105							
5. \$175,000 - \$199,999	112	65	177							
6. \$200,000 - \$299,999	50	20	. 70							
7. \$300,000 and over	117	117	234							
TOTAL	441	467	908							
PERCENT	SOLD BY PRIC	ERANGE								
1. \$90,000 - \$99,999	36%	64%	100%							
2. \$100,000 - \$124,999	6%	94%	100%							
3. \$125,000 - \$149,999	42%	. 58%	100%							
4. \$150,000 - \$174,999	53%	47%	100%							
5. \$175,000 - \$199,999	63%	37%	100%							
6. \$200,000 - \$299,999	71%	29%	100%							
7. \$300,000 and over	50%	50%	100%							
TOTAL	49%	51%	100%							

SOURCE: DATA IS CLOSINGS AND IS FROM EL PASO COUNTY CLERK AND RECORDER

FILE: CUSTOM LOT SALES / URBAN / RURAL

Buyer and Seller Market Segments

Our research indicates that the custom lot market in the Colorado Springs metro area includes several different types of buyers and sellers. We have found that developers, builders and individuals are involved on both the selling and the buying side of custom lot sales transactions.

CUSTOM LOT SALES BY TYPE OF SELLER AND TYPE OF BUYER COLORADO SPRINGS METRO AREA, OCT 2000 - JAN 2004

	NUMBER	a coun						
NUMBER SOLD								
		BUYER TYPE						
SELLER TYPE	BUILDER	INDIVIDUAL	TOTAL					
BUILDER	14	38	52					
DEVELOPER	448	299	747					
INDIVIDUAL	106	3	109					
TOTAL	568	340	908					
	PERCENTISOL	D BY SELLER						
		BUYER TYPE						
SELLER TYPE	BUILDER	INDIVIDUAL	TOTAL					
BUILDER	27%	73%	100%					
DEVELOPER	60%	40%	100%					
INDIVIDUAL	97%	3%	100%					
TOTAL	100%	100%	100%					
	TOTALPER	CENT SOLD						
,		BUYER TYPE						
SELLER TYPE	BUILDER	INDIVIDUAL	TOTAL					
BUILDER	2%	4%	6%					
DEVELOPER	49%	33%	82%					
INDIVIDUAL	12%	0%	12%					
TOTAL	63%	37%	100%					

SOURCE: DATA IS CLOSINGS AND IS FROM THE EL PASO COUNTY CLERK AND RECORDER

FILE: CUSTOM LOT SALES / BUYER SELLER TYPE SUMMARY

Both builders and individuals make up important parts of the customer base for custom lots. For the period October 2000 to January 2004 builders purchased 63% and individuals purchased 37% of the 908 custom lots sold.

Sales of custom lots by builders and individuals are not the first sale of the lot and represent the "resale market" for custom lots. Thus, we view the developer sales as being a better measure of market place velocity for custom lots. Developer sales totaled 747 or 82% of custom lot sales transactions.

Urban and Rural Developer Project Sales

Projects with the highest sales in the urban area in the 40 months between October 2000 and January 2004 include Stonecliff (82), University Park (78), Pine Creek (45) and Kissing Camels (36).

DEVELOPER SALES OF CUSTOM LOTS BY PROJECT AND PRICE RANGE URBAN PROJECTS - COLORADO SPRINGS METRO AREA, OCT 2000 - JAN 2004

	PRICE RANGE							
	000 - 999	7,000 - 4,999	5,000 - 9,999	0,000 - 4,999	5,000 - 9,999	- 000'c	\$300,000 and over	AL
PROJECT	, 66\$	\$100 \$124	\$125, \$149	\$150 \$174	\$175, \$199,	\$200, \$299,	\$300 and	TOTAL
DEVELOPER							100	200200
STONECLIFF	11	22	25	- 20	3	1	0	82
UNIVERSITY PARK	14	19	20	7	3	14	1	78
PINE CREEK	18	23	3	1	0	0	0	45
KISSING CAMELS	0	0	5	3	. 7	18	3	36
PEREGRINE	11	18	- 0	0	0	0	: 0	29
STRATTON FOREST	0	0	0	0	0	1	28	29
NORTHGATE	18	5	0	0	0	0	. 0	23
BOULDERS BROADMOOR	12	4	0	0	0	, 0	0	16
BROADMOOR RESORT	0	0	- 0	0	0	10	3	13
CRESTVIEW ACRES III	0	0	• 2	. 8	0	0	0	10
BROADMOOR GLEN SOUTH	1	4	0	0	0	0	0	5
SCENIC VIEW ESTATES	0	0	0	0	. 3	2	0	5
PINON MESA	3	1	0	.0	0	0	0	4
STRATTON PRESERVE	0	1	0	0	1	0	2	4
SERENITY PARK NORTHGATE	. 2	0	- 0	0	0	0	. 0	2
BROADMOOR PARK	2	0	0	0	0	0	0	2
BROADMOOR RESORT COMMUNITY	0	0	0	0	0	1	1	2
GLENEAGLE	1	0	0	0	0	. 0	0	1
LOS ARBOLADO	0	0	0	- 0	1	0	. 0	1
MOUNTAIN SHADOWS	1	0	0	0	0	0	0	.1
NEWPORT HEIGHTS WEST	1	0	0	0	. 0	0	0	1
TOP OF SKYWAY	- 0	0	0	0	1	0	0	1
BROADMOOR	. 0	0	0	0	0	0	1	1
NORWOOD	0	1	0	0	0	0	0	1
SAGEWOOD	0	- 0	0	0	0	1	0	1
STRATTON PINES	0	0	- 0	. 0	0	0	1	1
TOTAL	95	98	55	39	- 19	48	41	394

SOURCE: DATA IS CLOSINGS AND IS FROM THE EL PASO COUNTY CLERK AND RECORDER

FILE: CUSTOM LOT SALES / PROJECT DEVELOPER SALES

Projects with the highest sales in the rural area between October 2000 and January 2004 include High Forest Ranch (91), Kings Deer (40), Walden (32), and Sylvan Meadows (29).

DEVELOPER SALES OF CUSTOM LOTS BY PROJECT AND PRICE RANGE RURAL PROJECTS - COLORADO SPRINGS METRO AREA, OCT 2000 - JAN 2004

	PRICE RANGE							
	00	000	000	000	000	000	8 8	
	000	24,8	25,0 49,9	50,0 74,9	75,0 99,6	0.0	0,0	OTAL
PROJECT	66\$	\$12	\$12	\$15	\$17	\$200, \$299,	\$300,000 and over	<u>.</u> <u>0</u>
DEVELOPER								
HIGH FOREST RANCH	0	2	13	19	24	31	2	91
KINGS DEER	1	15	9	9	6	0	· 0	40
WALDEN	11	18	3	0	0	0	. 0	32
SYLVAN MEADOWS	0	18	11	0	0	0	0	29
FOX PINES	0	7	9	1	0	0	0	17
HIGHLAND PARK	4	. 0	. 7	5	0	.0	0	16
HAWK RIDGE WEST	4	10	0	0	0	0	0	14
PIKES PEAK MOUNTAIN ESTATES	0	3	10	0	. 1	0	. 0	14
CHERRY CREEK CROSSING	8	4	. 0	0	0	0	0	. 12
FOREST OAKS	0	0	0	1	3	5	Ō	9
HAY CREEK RANCH	0	4	4	0	. 0	1	0	9
LONGVIEW ESTATES	1	4	4	0	. 0	0	0	9
MEADOWS	5	3	O	0	Ō	0	0	8
TIMBERVIEW	5	2	1	0	0	0	0	8
TALL PINES RANCH	0	1		- 5	0	1	0	7
HIGH PINES	4	0	0	0	. 0	0	0	4
SENGBEIL ESTATES	0	1	3	0	0	0	0	4
CAMELOT	1	2	1	0	0	0	0	4
PAPETON, TOWNSITE	0	0	- 3	0	0	0	0	3
CHISHOLM	0	0	2	1	0	0	0	3
HAWK RIDGE	0	3	0	0	0	0	0	3
BLUE SPRUCE ESTATES	0	0	. 0	. 2	0	0	- 0	. 2
FOXHILL	1	0	1	0	0	0	. 0	. 2
NEW BREED RANCH	0	0	. 0	0	0	2	. 0	2
OAKRIDGE	0	. 0	2	0	0	0	0	2
VALLEY RANCH	0	0	2	0	0	0	0	2
CORINADO ESTATES	0	0	-1	0	0	0	0	. 1
MAYTAG ACRES	0	0	. 0	0	0	. 1	0	1
FOSSINGER ESTATES	0	0	0	. 1	.0	0	0	1
HARDY RIDGE	0	0	1	0	0	0	0	1
HIGBY ESTATES	0	0	1	0	0	0	0	1
MATT RANCHES	0	. 1	0	0	0	0	0	1
MERIDIAN RANCH	1	0	0	: 0	0	0	0	1
TOTAL	46	98	88	44	34	41	2	353

SOURCE: DATA IS CLOSINGS AND IS FROM THE EL PASO COUNTY CLERK AND RECORDER

FILE: CUSTOM LOT SALES / PROJECT DEVELOPER SALES

Current Lot Inventory

To get a current picture of the supply side of the custom home lot market, we conducted a field survey of active projects and compiled listings information from the Multiple Listing Service. Our research found a total of 520 custom lots currently available for sale. The median price was \$175,000. The mean price was \$208,094. Lots available in active urban projects totaled 156. Lots available in active rural projects totaled 364.

Pinecrest at Pine Creek has the most lots available in urban projects with 42. University Park has 17 remaining custom lots for sale. There are 16 lots available in the Stonecliff project.

URBAN PROJECTS CUSTOM LOT INVENTORY COLORADO SPRINGS METRO AREA, 2nd QTR 2004

	\$90,000 \$99,999	\$100,000 - \$124,999	\$125,000 - \$149,999	\$150,000 \$174,999	175,000 - 199,999	\$200,000 - \$299,999	\$300,000 and over	TOTAL
DEVELOPMENT	6969	₩₩	00 (00	တ်လ	898	છે છે	क स्भ	F
Urban		aprile 1						
PINECREST AT PINE CREEK			. 1	2	15	20	4	42
UNIVERSITH PARK	1	2			1	11	2	17
STONECLIFF		4	6	4		2		16
BROADMOOR RESORT COMMUNITY						1	14	15
STRATTON PINES							12	12
STRATTON PRESERVE			1	1		1	6	12 9 7
STRATTON FOREST							7	7
SKYWAY					- 2	3	3	6
BROADMOOR HILLS PARK			2				. 3	5
KISSING CAMELS							4	6 5 4 3 3 3 2
CEDAR HEIGHTS		1	1	1	1			3
SUNRISE PARK				3				3
WINNIE CLAIMS	3	1		•				3
TOP OF SKYWAY						2		· 2
BROADMOOR - COLE HEIGHTS					1			. 1
BROADMOOR GLEN			1					1
BROADMOOR GLEN SOUTH			1					1
CEDAR HEIGHS			1					1
COLE HEIGHTS					1			1
DIXON HEIGHTS						1		1
PENHURST PARK		1						1
PEREGRINE - TALON RIDGE		-			1			1
REGENCY PARK		- 1		Ī.				1
ROCKRIMMON - WODMEN VALLEY						1		1
STONEBRIDGE AT CEDAR HEIGHTS		1					,	1
SWEET	1	T	1					1
TOTAL	4	10	15	10	20	42	55	156
SOURCE: DAVID BAMBERGER & ASS					. ==		· · · · ·	

SOURCE: DAVID BAMBERGER & ASSOCIATES.
FILE: CUSTOM LOT INVENTORY / INVENTORY XLS

In rural projects Kings Deer has the largest number of lots with 113 available. Next is High Forest Ranch with 92. Highland Park has 27 custom lots available and Cherry Creek Crossing has 19.

RURAL PROJECTS CUSTOM LOT INVENTORY COLORADO SPRINGS METRO AREA, 2nd QTR 2004

DEVELOPMENT	666'66\$ - 000'06\$	\$100,000 - \$124,999	\$125,000 - \$149,999	\$150,000 - \$174,999	\$175,000 - \$199,999	\$200,000 - \$299,999	\$300,000 and over	TOTAL
Rural								
KINGS DEER		9	20	36	16	32		113
HIGH FOREST RANCH				12	25	54	1	92
HIGHLAND PARK	1	7	18	1				27
CHERRY CREEK CROSSING	6	13						19
HAWK RIDGE WEST	<u> </u>	4	10	-			-	14
PIKES PEAK MOUNTAIN ESTATES	 		3	- 8		-	1.	11
TIMBERVIEW	 	- 2	5	1		1		9
BLACK FOREST	 			7		<u> </u>	-	<u> </u>
	 		6			<u> </u>	-	
RED FOX RIDGE			- 0	1	5			
TALL PINES RANCH	 	 	2		2	-		- 9
BENT TREE	 	-				_		4
BRENTWOOD COUNTRY CLUB	 	4		<u> </u>	ŀ			4
HIGH PINES	1		. 2		<u> </u>		-	4
WALDEN III	<u> </u>		4		ļ	<u> </u>	1	4
HIGBY ESTATES	 		<u> </u>	ļ		3		3
MEETS AND BOUNDS			<u> </u>	1		1	2	3
WISSLER RANCH		<u> </u>	2	<u> </u>	1	1		3
BRIDLE BIT RANCH	<u> </u>	<u> </u>	<u> </u>	<u> </u>		. 2	<u> </u>	<u> </u>
CHERRY CREEK SPRINGS	1			ļ <u> </u>	<u> </u>	ļ	1	2
COLUMBINE CANYON	1 1	1	+	<u> </u>		<u> </u>	1	2
ELK CREEK RANCHES			1			<u> </u>		7 6 6 4 4 4 3 3 3 2 2 2 2 2 2 2 2 1
KINGS DEER HIGHLAND	1	<u> </u>	1			<u> </u>		2
THREE SISTERS		<u> </u>	1			<u> </u>		2
TOP O THE MOOR		. 1	1					2
ARROWWOOD	<u> </u>		<u> </u>	1	<u> </u>	<u> </u>	•	1
BLACK SQUIRREL PARK	<u> </u>		1	1				1
BROOKMOOR	1			<u> </u>				1
CHEROKEE ACRES		1		<u> </u>			1	
EHRICH			1				1	
FALCON FOREST	T	1	Τ	T		1 1	l I	1
FOREST HIGHLANDS	1		T	Ī		1	i i	1
GREEN MOUNTAIN RANCH	T		T	T	1			1
HARDY RIDGE			1					1
LAKEVIEW HEIGHTS	1		1				1	1
LANGTREE		1	1	1	1			1
MOUNT HERMAN ESTATES	1	ī.	1	T	T -			1
PONDEROSA HEIGHTS		1	T	1	1.	1	1	
SILVER PONDS	†		1	1				1
SUNDANCE MEADOWS	+	†	 	1	T		1	1
SYLVAN MEADOWS	 	†	1	1 1		1	-	1
WAKONDA HILLS	+	1 1	1	 	1	1	 	1
WHISPERING HILLS ESTATES	1		+	+	+	+	+	1
	+	' 	+-	1	+	+	1	1
WILDWOOD VILLAGE II	+	+	+ -		+	+		1
WILLOW SPRINGS ESTATES	+	1		+	+	+	+	+ - ;
WOODMOOR SUMMIT	1 7			72	5	1 9:	-	364
TOTAL SOURCE DAVID BAMBERGER & ASS	15		5 80	1 /2	(5 اء	ii 9:	טן כ	n 304

SOURCE: DAVID BAMBERGER & ASSOCIATES.
FILE: CUSTOM LOT INVENTORY / INVENTORY .XLS

Cathedral Pines Absorption Projections

Market Segmentation

To get a better focus on the market for lots in Cathedral Pines, we narrowed the target segments for both demand and supply as follows:

- 1. Demand Both builder and individual demand for custom lots in the rural area priced from \$100,000 to \$200,000
- 2. Supply Competitive supply of lots priced from \$100,000 to \$200,000 in projects located in the rural area

Competitive Lot Supply

We believe that Cathedral Pines will be only indirectly competitive with projects located in the urban area. Thus, we narrow our analysis of competitive projects to those located in the rural area.

Our research identified several development projects in the rural area that we believe will be competitive with Cathedral Pines. The competitive projects and the developer inventory of lots priced from \$100,000 to \$200,000 are as follows:

- 1. High Forest Ranch 37 lots
- 2. Highland Park 26 lots
- 3. Cherry Creek Crossing 13 lots
- 4. Hawk Ridge West 14 lots
- 5. Pikes Peak Mountain Estates -11 lots
- 6. Timberview 8 lots
- 7. Others 53 lots Total - 167 lots

Our research in the custom lot market over the years has shown that developers have a very good track record in pacing lot development activity with demand. For years there has been about a two year supply of custom lots available.

As inventories of custom lots are drawn down, developers plat and develop new lots. Thus we do not see a surge of custom lot development taking place in either the urban or the rural area that could cause an over-supply of product.

In fact a shortage of custom home lots is emerging. The inventory of urban foothills lots (Skyway, Broadmoor, Peregrine) is depleted. There is virtually no more undeveloped land remaining in the foothills. The only exception is Cedar Heights where a few lots remain to be developed after some legal issues are resolved.

As a result of the lack of foothills development opportunities to meet the urban custom lot market needs, non-foothills projects such as Pine Creek and Flying Horse Ranch, both of which offer a golf course and country club lifestyle, are emerging as key players in the custom home market.

Developer Lot Sales

Developer sales of custom lots in the rural area in the \$100,000 to \$200,000 price range totaled 264 for the 40-month period October 2000 to January 2004. Sales in this price range made up 75% of total rural custom lot sales. Leading sellers with lot sales in the \$100,000 to \$200,000 price range include the following projects:

- 1. High Forest Ranch (58 sales in 34 months = 20 / year)
- 2. Kings Deer (39 sales in 40 months = 12 / year)
- 3. Sylvan Meadows (29 sales in 29 months = 12 / year)
- 4. Walden (21 sales in 27 months = 9 / year)

Absorption Projections

Our normal case projections of absorption of Cathedral Pines lots are based on the following:

1. Projected sales of custom lots in the metro area (275). Note: This estimate is based on the average number of lots sold

- per year between October 2000 and January 2004 (908 lots / 40 months X 12 months in a year)
- 2. Percent of custom lots sold by developers in the metro area (82%).
- 3. Percent of lots sold in rural projects (49%).
- 4. Percent of lots sold in rural projects in the \$100,000 to \$200,000 price range (75%).
- 5. Cathedral Pines' fair share of the market (26%). Note: Fair share is calculated as the percentage of lot supply that Cathedral Pines Filing 1 (59 lots) makes up of the total competitive supply of rural lots in \$100,000 to \$200,000 price range (226 lots).
- 6. Adjustment to Cathedral Pines' fair share is based on our observation that in the first and second year a custom lot project typically does better than its fair share. Thus, we add an additional 5% to get an adjusted fair share of 31%.

CATHEDRAL PINES ANNUAL MARKET SHARE AND ABSORPTION PROJECTIONS

FAIR SHARE MARKET CALCULATION	NORMAL CASE	WORST CASE
NUMBER OF LOTS IN CATHEDRAL PINES FILING 1	59	
SUPPLY OF RURAL LOTS \$100,000 - \$200,000	167	
TOTAL LOT SUPPLY	226	
CATHEDRAL PINES FAIR SHARE OF MARKET	26%	
COMPETITIVE ADVANTAGE ADJUSTMENT FACTOR	5%	
TOTAL ADJUSTED FAIR SHARE	31%	16%

ABSORPTION PROJECTIONS	NORMAL CASE	WORST CASE
CUSTOM LOT SALES PER YEAR IN METRO AREA	300	150
X % DEVELOPER SALES	82%	82%
DEVELOPER SALES	246	123
X % RURAL SALES	49%	49%
RURAL SALES	121	60
X % IN \$100,000-\$200,000 PRICE RANGE	75%	75%
LOTS SOLD IN PRICE RANGE	90	45
CATHEDRAL PINES SHARE OF MARKET	31%	16%
AVERAGE ANNUAL LOT SALES	28	7

SOURCE: DAVID BAMBERGER & ASSOCIATES

Based on the adjusted fair share calculations, Cathedral Pines can expect lot sales to average about 28 per year. We expect lot sales will likely total about 30 to 40 per year in the first two years as builders stock up on lots and pent-up demand is met. This means that lot sales should be complete in about five to six years.

New home construction will lag behind lot sales by several years, because not all lot buyers will build immediately after purchase. This is especially true of builders who stock up on lots way ahead of building contracts. We estimate that new home construction will take about eight to ten years to complete on the 161 lots in the project.

Our worst case projections are based on a drop in the overall size of the custom lot market by 50% from 275 lots per year to 138 lots per year, and a drop in Cathedral Pines share of the rural market for lots priced \$100,000 to \$200,000 by 50% from 31% to 16%. The worst case yields absorption of 7 lots sold per year.

Conclusions

Our research indicates that Cathedral Pines will be successfully positioned in the Colorado Springs area market place. Our research shows there is a balance of lot supply and demand. There appears to be a custom lot shortage emerging, especially in the urban area.

Our normal case projections indicate that Cathedral Pines should sell at a rate of about 28 lots per year at an average selling price of about \$175,000 per year. Sales in the first two years should be higher, ranging between 30 and 40 sales per year.

Assuming a worst case scenario which would include a severe recession for the full duration of the project's buildout and a very competitive situation in the rural area, lot sales would average about seven per year with sell-out complete in 23 years and new home construction complete in about 30 years.

ATTACHMENT 1 CUSTOM LOT SALES

PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
ADEDT ECTATES	RURAL	BUILDER	INDIVIDUAL	\$195,000	2001	5	\$195,000	1
ABERT ESTATES ARROWWOOD III	RURAL		BUILDER	\$140,000	2001	6	\$140,000	1
BENT TREE	RURAL		BUILDER	\$125,000	2000	11	\$125,000	1
BENT TREE		INDIVIDUAL	BUILDER	\$125,000	2000	12	\$125,000	1
BENT TREE	RURAL		BUILDER	\$125,000	2000	12	\$125,000	1
	1	BUILDER	BUILDER	\$120,000	2001	1	\$120,000	1
BENT TREE	RURAL	INDIVIDUAL	BUILDER	\$175,000	2001	3	\$175,000	1
BENT TREE		INDIVIDUAL	BUILDER	\$165,000	2001	4	\$165,000	1
BENT TREE	RURAL	BUILDER	INDIVIDUAL	\$145,000	2001	6	\$145,000	1
BENT TREE	1	BUILDER	INDIVIDUAL	\$190,000	2001	6	\$190,000	1
BENT TREE	RURAL			\$125,000		-	\$125,000	1
BENT TREE	RURAL	BUILDER	INDIVIDUAL INDIVIDUAL	\$125,000	2002	10 12	\$125,000	1
BENT TREE	RURAL	BUILDER				1		1
BENT TREE	 	BUILDER	INDIVIDUAL	\$150,000	2003	3	\$150,000	1
BENT TREE	RURAL	BUILDER	BUILDER	\$150,000	2003	3 6	\$150,000	1
BENT TREE	RURAL	BUILDER	INDIVIDUAL	\$142,000	2003	! 	\$142,000	1
BLUE SPRUCE ESTATES		DEVELOPER	<u> </u>	\$165,000	2003		\$165,000	1
BLUE SPRUCE ESTATES	RURAL	DEVELOPER	L	\$170,000	2003	 	\$170,000	<u> </u>
BOULDERS BROADMOOR		DEVELOPER		\$94,000	2000		\$94,000	1
BOULDERS BROADMOOR		DEVELOPER		\$102,000	2000	ļ	\$102,000	1
BOULDERS BROADMOOR		DEVELOPER		\$93,000	2000		\$93,000	1
BOULDERS BROADMOOR		BUILDER	INDIVIDUAL	\$94,000	2000	-	\$94,000	1
BOULDERS BROADMOOR		DEVELOPER		\$94,000	2000		\$94,000	1
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER	\$95,000	2000	_	\$95,000	1
BOULDERS BROADMOOR		DEVELOPER		\$98,000	2000		\$98,000	1
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER .	\$98,000	2000	-	\$98,000	1
BOULDERS BROADMOOR	URBAN	INDIVIDUAL	BUILDER	\$102,500	2000		\$102,500	1.
BOULDERS BROADMOOR		DEVELOPER		\$91,000	2000	-	\$91,000	1
BOULDERS BROADMOOR		DEVELOPER		\$92,000	2000	-l	\$92,000	1
BOULDERS BROADMOOR		DEVELOPER		\$92,000	2000		\$92,000	1
BOULDERS BROADMOOR		DEVELOPER		\$99,000	2000	-	\$99,000	1
BOULDERS BROADMOOR		DEVELOPER		\$99,800	2000	12	\$99,800	1
BOULDERS BROADMOOR		DEVELOPER		\$103,000	2000	12	\$103,000	1
BOULDERS BROADMOOR	URBAN	DEVELOPER	BUILDER	\$91,000	2001	. 1	\$91,000	1
BOULDERS BROADMOOR	URBAN	DEVELOPER	BUILDER	\$98,000	2001	1	\$98,000	
BOULDERS BROADMOOR	URBAN	INDIVIDUAL	BUILDER	\$102,000	2001	1	\$102,000	
BOULDERS BROADMOOR	URBAN	BUILDER	INDIVIDUAL	\$150,000	2001	1 1	\$150,000	1
BOULDERS BROADMOOR	URBAN	DEVELOPER	BUILDER	\$94,000	2001	1 3	\$94,000	1
BOULDERS BROADMOOR	URBAN	INDIVIDUAL	BUILDER	\$95,000	2001	3	\$95,000	1
BOULDERS BROADMOOR	URBAN	BUILDER	BUILDER	\$168,000	2001	3	\$168,000	1
BOULDERS BROADMOOR	URBAN	DEVELOPER	BUILDER	\$120,000	2001	1 5	\$120,000	1
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER	\$150,000	2001	1 6	\$150,000	1
BOULDERS BROADMOOR	URBAN	DEVELOPER	BUILDER	\$120,000	2001	7	\$120,000	1
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER	\$115,900	200	1 10	\$115,900	1
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER	\$116,000		2 3	\$116,000	1
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER	\$160,000	<u> </u>	-	}	+
BOULDERS BROADMOOR		INDIVIDUAL	BUILDER	\$120,000				_
BOULDERS BROADMOOR		BUILDER	INDIVIDUAL	1				
BOULDERS BROADMOOR		BUILDER	INDIVIDUAL			2 11		_
BROADMOOR	LIPRAN	DEVELOPER			_	2 10		-
IDVOVDINIOOK	1017DVI	11251550151		1 4	1 200	-1 .0	1	4 ,

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
BROADMOOR BLUFFS	URBAN	INDIVIDUAL	BUILDER	\$165,000	2001	1	\$165,000	1
BROADMOOR GLEN SOUTH	URBAN	DEVELOPER	INDIVIDUAL	\$92,000	2001	3	\$92,000	1
BROADMOOR GLEN SOUTH	URBAN	DEVELOPER	BUILDER	\$110,000	2003	9	\$110,000	1
BROADMOOR GLEN SOUTH	URBAN	DEVELOPER	BUILDER	\$107,850	2003	10	\$215,700	2
BROADMOOR GLEN SOUTH	URBAN	DEVELOPER	BUILDER	\$123,500	2003	11	\$123,500	1
BROADMOOR HILLS PARK	URBAN	INDIVIDUAL	BUILDER	\$125,000	2003	2	\$125,000	1
BROADMOOR PARK		DEVELOPER	BUILDER	\$96,000	2002	7	\$96,000	1
BROADMOOR PARK	URBAN	DEVELOPER	BUILDER	\$91,000	2002	8	\$91,000	1
BROADMOOR RESORT	URBAN	DEVELOPER	INDIVIDUAL	\$350,000	2000	10	\$350,000	1
BROADMOOR RESORT	URBAN	BUILDER	INDIVIDUAL	\$436,500	2000	11	\$436,500	1
BROADMOOR RESORT	URBAN	DEVELOPER	BUILDER	\$250,000	2000	12	\$1,000,000	4
BROADMOOR RESORT	URBAN	DEVELOPER	BUILDER	\$265,000	2000	12	\$265,000	1
BROADMOOR RESORT		INDIVIDUAL	BUILDER	\$279,000	2000	12	\$279,000	1
BROADMOOR RESORT	URBAN	DEVELOPER		\$394,000	2001	3	\$394,000	1
BROADMOOR RESORT		DEVELOPER		\$250,000	2001	5	\$1,000,000	4
BROADMOOR RESORT		INDIVIDUAL	BUILDER	\$394,000	2001	5	\$394,000	1
BROADMOOR RESORT		INDIVIDUAL	BUILDER	\$277,300	2001	8	\$277,300	1
BROADMOOR RESORT		DEVELOPER		\$330,000	2001	10	\$330,000	1
BROADMOOR RESORT		DEVELOPER		\$220,000	2001	12	\$220,000	1
BROADMOOR RESORT		BUILDER	BUILDER	\$270,000	2002	5	\$270,000	1
BROADMOOR RESORT		INDIVIDUAL	BUILDER	\$295,000	2002	8	\$295,000	1
BROADMOOR RESORT		INDIVIDUAL	BUILDER	\$310,000	2002	8	\$310,000	1
BROADMOOR RESORT COMMUNIT		DEVELOPER		\$285,000	2002	10	\$285,000	1
BROADMOOR RESORT COMMUNIT				\$695,000	2003	4	\$695,000	1
BROADMOOR RESORT COMMUNIT		INDIVIDUAL	BUILDER	\$575,000	2003	11	\$575,000	1
CAMELOT		DEVELOPER		\$98,600	2003	4	\$98,600	1
CAMELOT		DEVELOPER		\$108,300	2003	4	\$108,300	1
CAMELOT		DEVELOPER		\$122,000	2003	7	\$122,000	+
CAMELOT		DEVELOPER		\$129,000	2003	7	\$129,000	1
CHERRY CREEK CROSSING		DEVELOPER		\$90,500	2001	1		1
CHERRY CREEK CROSSING		DEVELOPER		\$92,500	2001	2	\$90,500	1
CHERRY CREEK CROSSING		DEVELOPER		\$92,500	2001	3	\$92,500 \$92,500	1
CHERRY CREEK CROSSING		DEVELOPER		\$97,500	2001	3		1
CHERRY CREEK CROSSING		DEVELOPER		\$113,500		3	\$97,500	1
CHERRY CREEK CROSSING		DEVELOPER			2001		\$113,500	
CHERRY CREEK CROSSING		DEVELOPER		\$113,500	2001	3	\$113,500	1
				\$94,500	2001	5	\$94,500	. 1
CHERRY CREEK CROSSING CHERRY CREEK CROSSING	RURAL	DEVELOPER DEVELOPER		\$98,500	2001	6	\$98,500	1
				\$97,000	2001	7	\$97,000	1
CHERRY CREEK CROSSING		DEVELOPER:		\$97,500	2001			1
CHERRY CREEK CROSSING		DEVELOPER		\$110,500	2001	7	\$110,500	1
CHERRY CREEK CROSSING		DEVELOPER		\$114,500	2002	. 8	\$114,500	1
CHISHOLM		DEVELOPER		\$139,000	2002	· 8	\$139,000	1
CHISHOLM		DEVELOPER		\$145,000	2002	8	\$145,000	1
CHISHOLM		DEVELOPER		\$163,000	2003	9	\$163,000	1
CLOVEN HOOF ESTATES		INDIVIDUAL	BUILDER	\$92,500	2003	10	\$92,500	1
COLUMBINE ESTATES		INDIVIDUAL	BUILDER	\$132,000	2003	1	\$132,000	1
CORINADO ESTATES		INDIVIDUAL	BUILDER	\$99,900	2000	_	\$99,900	1
CORINADO ESTATES		INDIVIDUAL	BUILDER	\$99,900	2000	_	\$99,900	1
CORINADO ESTATES	RURAL	DEVELOPER	BUILDER	\$125,000	2000	11	\$125,000	1.

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$160,100	2003	6	\$160,100	1
CRESTVIEW ACRES III	<u> </u>	DEVELOPER		\$159,100	2003	7	\$159,100	1
CRESTVIEW ACRES III		DEVELOPER		\$162,500	2003	7	\$162,500	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$163,900	2003	8	\$163,900	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$172,000	2003	8	\$172,000	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$149,900	2003	11	\$149,900	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$149,900	2003	12	\$149,900	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$161,900	2003	12	\$161,900	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$150,800	2004	1	\$150,800	1
CRESTVIEW ACRES III	URBAN	DEVELOPER	INDIVIDUAL	\$166,600	2004	1	\$166,600	1
FALCON ESTATES	URBAN	INDIVIDUAL	BUILDER	\$125,000	2002	3	\$125,000	1
FOREST OAKS	RURAL	DEVELOPER	INDIVIDUAL	\$155,000	2002	6	\$155,000	1
FOREST OAKS	RURAL	DEVELOPER	INDIVIDUAL	\$190,000	2002	6	\$190,000	1
FOREST OAKS	RURAL	DEVELOPER	INDIVIDUAL	\$290,000	2002	6	\$290,000	1
FOREST OAKS	RURAL	DEVELOPER	INDIVIDUAL	\$270,800	2003	1	\$270,800	1
FOREST OAKS		DEVELOPER		\$261,300	2003	2	\$261,300	1
FOREST OAKS	RURAL	DEVELOPER	INDIVIDUAL	\$185,000	2003	3	\$185,000	1
FOREST OAKS	RURAL			\$275,000	2003	3	\$275,000	1
FOREST OAKS	RURAL	DEVELOPER	INDIVIDUAL	\$205,000	2003	5	\$205,000	1
FOREST OAKS	RURAL	DEVELOPER	BUILDER	\$180,000	2003	1 1	\$180,000	1
FOREST VIEW	RURAL	INDIVIDUAL	BUILDER	\$95,000	2003	9	\$95,000	1
FOSSINGER ESTATES	RURAL	DEVELOPER	INDIVIDUAL	\$167,000	2002	8	\$167,000	1
FOX PINES	RURAL	BUILDER	BUILDER	\$102,500	2001	4	\$205,000	2
FOX PINES	RURAL	BUILDER	INDIVIDUAL	\$105,000	2001	4	\$105,000	1
FOX PINES		DEVELOPER	3	\$108,000	2001	9	\$108,000	1
FOX PINES	RURAL	DEVELOPER	BUILDER	\$135,000	2001	10	\$135,000	1
FOX PINES	RURAL	DEVELOPER	1	\$153,000	2001	11	\$153,000	1
FOX PINES	<u> </u>	DEVELOPER	1	\$125,000	2002	2	\$125,000	1
FOX PINES		DEVELOPER		\$123,000	2002	3	\$123,000	1
FOX PINES		DEVELOPER		\$135,000	2002	3	\$135,000	1
FOX PINES	RURAL			\$143,000	2002	3	\$143,000	1
FOX PINES		DEVELOPER		\$125,000	2002	4	\$125,000	1
FOX PINES		DEVELOPER		\$128,000	2002	7	\$128,000	1
FOX PINES		DEVELOPER		\$105,000	2002	10	\$105,000	1
FOX PINES		DEVELOPER		\$133,000	2002	10	\$133,000	1
FOX PINES		DEVELOPER		\$135,000	2003	1	\$135,000	1
FOX PINES		DEVELOPER		\$110,000	2003	4	\$220,000	2
FOX PINES		DEVELOPER		\$123,000	2003	5	\$123,000	1
FOX PINES		DEVELOPER		\$108,000			\$108,000	
FOX PINES		DEVELOPER		\$128,000	2003	. 6	\$128,000	1
FOX RUN		BUILDER	INDIVIDUAL	\$103,000	2002	11	\$103,000	1
FOX RUN		BUILDER	INDIVIDUAL	\$184,500	2002	12	\$369,000	2
FOXHILL		DEVELOPER	 	\$98,000	2003	4	\$98,000	1
FOXHILL		DEVELOPER	}	\$134,900	2003	9	\$134,900	1
GLENEAGLE		INDIVIDUAL	BUILDER	\$112,000	2001	9	\$112,000	1
GLENEAGLE		INDIVIDUAL	BUILDER	\$92,500	2002	12	\$92,500	1
GLENEAGLE		BUILDER	INDIVIDUAL	\$126,000	2003	2	\$126,000	1
GLENEAGLE		DEVELOPER		\$90,000	2003	_	\$90,000	1
GLENEAGLE	UKBAN	INDIVIDUAL	BUILDER	\$110,000	2003	7	\$110,000	1

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
GLENEAGLE	URBAN	INDIVIDUAL	BUILDER	\$120,000	2003	11	\$120,000	1
HARDY RIDGE		DEVELOPER	1	\$130,000	2003	12	\$130,000	1
HAWK RIDGE		DEVELOPER		\$101,000	2002	4	\$101,000	1
HAWK RIDGE		DEVELOPER		\$104,000	2002	5	\$104,000	1
HAWK RIDGE		DEVELOPER		\$119,000	2002	5	\$119,000	1
HAWK RIDGE WEST		DEVELOPER		\$112,100	2001	1.	\$112,100	1
HAWK RIDGE WEST	<u> </u>	DEVELOPER		\$107,000	2001	2	\$107,000	1
HAWK RIDGE WEST		DEVELOPER		\$112,000	2001	2	\$112,000	1
HAWK RIDGE WEST	1	DEVELOPER		\$95,000	2001	3	\$95,000	1
HAWK RIDGE WEST	1	DEVELOPER		\$99,300	2001	3	\$99,300	1
HAWK RIDGE WEST		DEVELOPER		\$94,000	2001	. 5	\$94,000	1
HAWK RIDGE WEST		DEVELOPER		\$104,000	2001	5	\$104,000	1
HAWK RIDGE WEST	 	DEVELOPER	<u> </u>	\$97,500	2001	7	\$97,500	1
HAWK RIDGE WEST		DEVELOPER		\$115,000	2001	8	\$115,000	1
HAWK RIDGE WEST		DEVELOPER		\$100,000	2002	1	\$100,000	1
HAWK RIDGE WEST		DEVELOPER		\$113,000	2002	1	\$100,000	1
HAWK RIDGE WEST		DEVELOPER		\$117,000	2002	1	\$117,000	1
HAWK RIDGE WEST		DEVELOPER		\$100,000	2002	3	\$100,000	1
HAWK RIDGE WEST		DEVELOPER			2002			
HAY CREEK RANCH		DEVELOPER		\$101,000	2002	4	\$101,000	1
HAY CREEK RANCH	1	DEVELOPER		\$105,300		11	\$105,300	1
HAY CREEK RANCH		DEVELOPER		\$109,700 \$110,400	2003	11	\$109,700	1
HAY CREEK RANCH		DEVELOPER			2003	11	\$110,400	1
<u> </u>				\$112,600	2003	11	\$112,600	1
HAY CREEK RANCH		DEVELOPER		\$127,100	2003	11	\$127,100	1
HAY CREEK RANCH		DEVELOPER		\$134,800	2003	11	\$134,800	1
HAY CREEK RANCH		DEVELOPER		\$139,800	2003	11	\$139,800	1
HAY CREEK RANCH		DEVELOPER		\$145,100	2003	11	\$145,100	1
HAY CREEK RANCH		DEVELOPER		\$280,200	2003	12	\$280,200	1
HIGBY ESTATES		DEVELOPER		\$125,000	2001	_1	\$125,000	1
HIGBY ESTATES	RURAL		BUILDER	\$144,600	2001	-1	\$144,600	1
HIGBY ESTATES	RURAL	INDIVIDUAL	BUILDER	\$145,000	2001	_1	\$145,000	1
HIGBY ESTATES			BUILDER	\$185,000	2002	_1	\$185,000	1
HIGH FOREST BANGU	RURAL	INDIVIDUAL	BUILDER	\$175,000	2002	6	\$175,000	1
HIGH FOREST RANCH		DEVELOPER		\$135,000	2001	4	\$135,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER		\$135,000	2001	4	\$135,000	1
HIGH FOREST RANCH		DEVELOPER		\$190,000	2001	4	\$190,000	1
HIGH FOREST RANCH		DEVELOPER		\$210,000	2001	4	\$210,000	1
HIGH FOREST RANCH		DEVELOPER		\$120,000	2001	5	\$120,000	1
HIGH FOREST RANCH	 	DEVELOPER		\$130,000	2001	5	\$130,000	1
HIGH FOREST RANCH		DEVELOPER		\$140,000	2001	5	\$140,000	1
HIGH FOREST RANCH		DEVELOPER		\$155,000	2001	. 5	\$155,000	1
HIGH FOREST RANCH		DEVELOPER		\$175,000	2001	5	\$175,000	1
HIGH FOREST RANCH		DEVELOPER		\$180,000	2001	5	\$180,000	- 1
HIGH FOREST RANCH		DEVELOPER		\$185,000	2001	5	\$185,000	1
HIGH FOREST RANCH		DEVELOPER		\$185,000	2001	5	\$185,000	1
HIGH FOREST RANCH		DEVELOPER		\$210,000	2001	5	\$210,000	1.
HIGH FOREST RANCH		DEVELOPER		\$225,000	2001	5	\$225,000	1
HIGH FOREST RANCH	-	DEVELOPER		\$240,000	2001	5	\$240,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$115,000	2001	6	\$115,000	1

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$125,000	2001	6	\$125,000	. 1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$135,000	2001	6	\$135,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$140,000	2001	6	\$140,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$150,000	2001	6	\$150,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$150,000	2001	6	\$150,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$150,000	2001	6	\$150,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$160,000	2001	6	\$160,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	INDIVIDUAL	\$170,000	2001	6	\$170,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$190,000	2001	6	\$190,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$200,000	2001	6	\$200,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	INDIVIDUAL	\$215,000	2001	6	\$215,000	1
HIGH FOREST RANCH		DEVELOPER	BUILDER	\$225,000	2001	6	\$225,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$225,000	2001	6	\$225,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$240,000	2001	6	\$240,000	1
HIGH FOREST RANCH	RURAL	BUILDER	INDIVIDUAL	\$242,000	2001	- 6	\$242,000	1
HIGH FOREST RANCH	RURAL	BUILDER	INDIVIDUAL	\$245,000	2001	6	\$245,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$140,000	2001	7	\$140,000	1
HIGH FOREST RANCH		DEVELOPER		\$140,000	2001	7	\$140,000	1
HIGH FOREST RANCH		DEVELOPER		\$155,000	2001	7	\$155,000	1
HIGH FOREST RANCH		DEVELOPER		\$165,000	2001	-7	\$165,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$165,000	2001	7	\$165,000	1
HIGH FOREST RANCH		DEVELOPER	1	\$170,000	2001	7	\$170,000	1
HIGH FOREST RANCH		DEVELOPER	<u> </u>	\$170,000	2001	7	\$170,000	1
HIGH FOREST RANCH		DEVELOPER		\$175,000	2001	7	\$175,000	1
HIGH FOREST RANCH		DEVELOPER		\$175,000	2001	7	\$175,000	1
HIGH FOREST RANCH	1	DEVELOPER		\$180,000	2001	7	\$180,000	1
HIGH FOREST RANCH		DEVELOPER		\$130,000	2001	8	\$130,000	1
HIGH FOREST RANCH		DEVELOPER		\$175,000	2001	8	\$175,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	INDIVIDUAL	\$185,000	2001	8	\$185,000	1
HIGH FOREST RANCH		DEVELOPER	BUILDER	\$185,000	2001	8	\$185,000	1
HIGH FOREST RANCH	RURAL	BUILDER	INDIVIDUAL	\$190,000	2001	8	\$190,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$130,000	2001	9	\$130,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	INDIVIDUAL	\$190,000	2001	9	\$190,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	INDIVIDUAL	\$240,000	2001	.9	\$240,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$160,000	2001	10	\$160,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$170,000	2001	10	\$170,000	1
HIGH FOREST RANCH	RURAL	·		\$185,000	2001	10	\$185,000	1
HIGH FOREST RANCH	RURAL		INDIVIDUAL	\$195,000	2001	11	\$195,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$140,000	2002	1	\$140,000	1.1
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$155,000	2002	_	\$155,000	1
HIGH FOREST RANCH	RURAL	BUILDER	INDIVIDUAL	\$155,000	2002	2	\$155,000	1
HIGH FOREST RANCH		DEVELOPER	+	\$160,000	2002	3	\$160,000	1
HIGH FOREST RANCH	RURAL			\$180,000	2002		\$180,000	1
HIGH FOREST RANCH		DEVELOPER		\$160,000	2002	ļ	\$160,000	1
HIGH FOREST RANCH	RURAL			\$180,000	2002	_	\$180,000	1
HIGH FOREST RANCH	RURAL			\$215,000		-	\$215,000	1
HIGH FOREST RANCH	RURAL	-		\$215,000	2002	_	\$215,000	1
HIGH FOREST RANCH	RURAL			\$165,000	2002	_	\$165,000	1
HIGH FOREST RANCH		DEVELOPER				 	\$195,000	1
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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
HIGH FOREST RANCH	RURAL	DEVELOPER	BUILDER	\$200,000	2002	5	\$200,000	1
HIGH FOREST RANCH		DEVELOPER		\$185,000	2002	6	\$185,000	1
HIGH FOREST RANCH		DEVELOPER		\$175,000	2002	12	\$175,000	1
HIGH FOREST RANCH		DEVELOPER		\$190,000	2002	12	\$190,000	1
HIGH FOREST RANCH	RURAL	INDIVIDUAL	BUILDER	\$195,000	2002	12	\$195,000	1
HIGH FOREST RANCH		DEVELOPER		\$320,000	2002	12	\$320,000	1
HIGH FOREST RANCH		DEVELOPER		\$295,000	2003	3	\$295,000	1
HIGH FOREST RANCH		DEVELOPER		\$135,000	2003	4	\$135,000	1.
HIGH FOREST RANCH		DEVELOPER		\$160,000	2003	4	\$160,000	1
HIGH FOREST RANCH		BUILDER	INDIVIDUAL	\$185,000	2003	4	\$185,000	1
HIGH FOREST RANCH		DEVELOPER		\$195,000	2003	4	\$195,000	1
HIGH FOREST RANCH		DEVELOPER		\$190,000	2003	6	\$190,000	1
HIGH FOREST RANCH		DEVELOPER		\$270,000	2003	6	\$270,000	1
HIGH FOREST RANCH		DEVELOPER		\$275,000	2003	6	\$275,000	1
HIGH FOREST RANCH		DEVELOPER		\$230,000	2003	7	\$230,000	1
		DEVELOPER		\$250,000	2003	7	\$250,000	1
HIGH FOREST RANCH		DEVELOPER		\$210,000	2003	8	\$210,000	1
	RURAL			\$165,000	2003	9	\$165,000	1
HIGH FOREST RANCH		DEVELOPER		\$220,000	2003	9	\$220,000	1
HIGH FOREST RANCH				\$230,000	2003	9	\$230,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER		\$280,000	2003	9	\$280,000	1
				\$215,000	2003	10	\$215,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER			2003	 		
HIGH FOREST RANCH				\$220,000		10	\$220,000	1
HIGH FOREST RANCH		DEVELOPER		\$280,000	2003	10	\$280,000	1
HIGH FOREST RANCH		INDIVIDUAL	BUILDER	\$280,000	2003	10	\$280,000	1
HIGH FOREST RANCH	RURAL	DEVELOPER		\$300,000	2003	10	\$300,000	1
HIGH FOREST RANCH		DEVELOPER		\$250,000	2003	11	\$250,000	1
HIGH FOREST RANCH		DEVELOPER		\$260,000	2003		\$260,000	1
HIGH FOREST RANCH		DEVELOPER		\$180,000	2003	12	\$180,000	1
HIGH FOREST RANCH		DEVELOPER		\$230,000	2003	12	\$230,000	1.
HIGH FOREST RANCH		DEVELOPER		\$210,000	2004	1	\$210,000	1
HIGH FOREST RANCH		DEVELOPER		\$220,000	2004	1	\$220,000	1
HIGH FOREST RANCH		DEVELOPER		\$225,000	2004	1	\$225,000	1
HIGH MEADOW AT FOX RUN		INDIVIDUAL	BUILDER	\$100,000	2001	2	\$100,000	1
HIGH PINES	RURAL			\$93,900	2001	6	\$93,900	1
HIGH PINES		DEVELOPER		\$98,900	2001	9	\$98,900	1
HIGH PINES		DEVELOPER	·	\$93,900	2003	-	\$93,900	1
HIGH PINES	RURAL	1		\$92,100	2003	انسا	\$92,100	1
HIGHLAND PARK		DEVELOPER		\$95,000	2000		\$95,000	
HIGHLAND PARK		DEVELOPER		\$92,000		-	\$92,000	1 1
HIGHLAND PARK		DEVELOPER		\$96,600	2001	11	\$96,600	1
HIGHLAND PARK		DEVELOPER		\$97,000	2001	11	\$97,000	1
HIGHLAND PARK			BUILDER	\$107,000	2002	6	\$107,000	1
HIGHLAND PARK		DEVELOPER		\$140,000	2003		\$140,000	1
HIGHLAND PARK		DEVELOPER		\$149,300	2003		\$149,300	1
HIGHLAND PARK		DEVELOPER	BUILDER	\$158,900	2003		\$158,900	1
HIGHLAND PARK		INDIVIDUAL	BUILDER	\$130,500	2003		\$130,500	1
HIGHLAND PARK		DEVELOPER	I .	\$156,900	2003		\$156,900	1
HIGHLAND PARK	RURAL	DEVELOPER	BUILDER	\$158,000	2003	9	\$316,000	2

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
HIGHLAND PARK	RURAL	DEVELOPER	INDIVIDUAL	\$130,500	2003	10	\$130,500	1 .
HIGHLAND PARK	RURAL	DEVELOPER	INDIVIDUAL	\$135,500	2003	10	\$135,500	1
HIGHLAND PARK	RURAL	DEVELOPER	BUILDER	\$152,400	2003	10	\$152,400	1
HIGHLAND PARK	RURAL	DEVELOPER	BUILDER	\$132,300	2004	1	\$132,300	1.
HIGHLAND PARK	RURAL	DEVELOPER	BUILDER	\$135,500	2004	1	\$271,000	2
KINGS DEER	RURAL	DEVELOPER	INDIVIDUAL	\$100,000	2000	11	\$100,000	1
KINGS DEER	RURAL	DEVELOPER	INDIVIDUAL	\$120,000	2000	11	\$120,000	1
KINGS DEER	RURAL	INDIVIDUAL	BUILDER	\$127,500	2000	11	\$127,500	1
KINGS DEER	RURAL	DEVELOPER	BUILDER	\$145,000	2000	11	\$290,000	2
KINGS DEER	RURAL	DEVELOPER	INDIVIDUAL	\$190,000	2000	11	\$190,000	• 1
KINGS DEER	RURAL	INDIVIDUAL	BUILDER	\$98,900	2000	12	\$98,900	1
KINGS DEER			BUILDER	\$108,000	2000	12	\$108,000	1
KINGS DEER	RURAL	DEVELOPER	BUILDER	\$125,000	2000	12	\$125,000	1
KINGS DEER			INDIVIDUAL	\$152,500	2000	12	\$152,500	1.
KINGS DEER		DEVELOPER	<u></u>	\$90,000	2001	1	\$90,000	1
KINGS DEER		DEVELOPER		\$100,000	2001	1	\$100,000	1
KINGS DEER	+		BUILDER	\$144,900	2001	1	\$144,900	1
KINGS DEER		DEVELOPER		\$170,000	2001	1	\$170,000	1
KINGS DEER		DEVELOPER		\$100,000	2001	2	\$400,000	4
KINGS DEER			BUILDER	\$120,000	2001	2	\$120,000	1
KINGS DEER		DEVELOPER		\$130,000	2001	2	\$130,000	1
KINGS DEER		DEVELOPER		\$170,000	2001	2	\$170,000	1
KINGS DEER		DEVELOPER		\$170,000	2001	2	\$170,000	1
KINGS DEER		DEVELOPER		\$180,000	2001	2	\$180,000	1
KINGS DEER		DEVELOPER		\$190,000	2001	2	\$190,000	1
KINGS DEER		DEVELOPER		\$135,000	2001	3	\$135,000	1
KINGS DEER		DEVELOPER		\$160,000	2001	3	\$160,000	1
KINGS DEER		DEVELOPER		\$165,000	2001	3	\$165,000	1
KINGS DEER		DEVELOPER		\$165,000	2001	3	\$165,000	1
KINGS DEER		DEVELOPER		\$110,000	2001	5	\$110,000	1
KINGS DEER		DEVELOPER		\$175,000	2001	5	\$175,000	1
KINGS DEER			BUILDER	\$109,300	2001	ب 6	\$109,300	1
KINGS DEER		DEVELOPER		\$128,000	2001	6	\$128,000	1
KINGS DEER			BUILDER	\$105,000	2001	. 8	\$120,000	1
KINGS DEER		DEVELOPER		\$120,000	2001	8	\$120,000	1
KINGS DEER		INDIVIDUAL	BUILDER	\$135,000	2001	8	\$120,000	1
KINGS DEER		DEVELOPER	l	\$111,000	2001	10	\$133,000	1
KINGS DEER		DEVELOPER		\$160,000	2001	10	\$160,000	1
KINGS DEER	L	DEVELOPER	i .	\$105,000	2002	2	\$420,000	
KINGS DEER		INDIVIDUAL				3		
KINGS DEER		INDIVIDUAL	BUILDER	\$90,000	2002			1
KINGS DEER		DEVELOPER		\$150,000	2002	3	\$150,000	
		DEVELOPER		\$175,000	2002	4	\$175,000	1
KINGS DEER		<u> </u>		\$175,000	2002	4	\$175,000	1
KINGS DEER		DEVELOPER		\$107,500	2002	6	\$107,500	1
KINGS DEER		DEVELOPER		\$145,000	2002	6	\$145,000	1
KINGS DEER		DEVELOPER		\$125,000	2002	7	\$125,000	1
KINGS DEER		DEVELOPER		\$135,000	2002	8	\$135,000	1
KINGS DEER		INDIVIDUAL	BUILDER	\$120,000	2002		\$120,000	1
KINGS DEER	RURAL	BUILDER	INDIVIDUAL	\$140,000	2003	7	\$140,000	1

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
KINGS DEER	RURAL	INDIVIDUAL	INDIVIDUAL	\$179,500	2003	7	\$179,500	1
KINGS DEER		DEVELOPER	BUILDER	\$165,000	2003	9	\$165,000	1
KINGS DEER	RURAL	DEVELOPER	INDIVIDUAL	\$170,000	2003	12	\$170,000	1
KISSING CAMELS		DEVELOPER		\$200,000	2000	11	\$200,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$128,000	2001	1	\$128,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$128,000	2001	1	\$128,000	1
KISSING CAMELS	URBAN	DEVELOPER	BUILDER	\$128,000	2001	1	\$128,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$145,000	2001	1	\$145,000	1
KISSING CAMELS	URBAN	DEVELOPER	BUILDER	\$150,000	2001	-1	\$150,000	1
KISSING CAMELS	URBAN	DEVELOPER	BUILDER	\$157,000	2001	1	\$157,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$175,000	2001	1	\$175,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$177,600	2001	1	\$177,600	1
KISSING CAMELS	URBAN	DEVELOPER	BUILDER	\$180,000	2001	1	\$180,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$188,000	2001	1	\$188,000	1
KISSING CAMELS	URBAN	DEVELOPER	INDIVIDUAL	\$216,000	2001	1	\$216,000	1
KISSING CAMELS		DEVELOPER	<u> </u>	\$235,000	2001	1	\$235,000	1
KISSING CAMELS	. 1	DEVELOPER	[\$148,000	2001	2	\$148,000	1
KISSING CAMELS	 	DEVELOPER		\$173,000	2001	2	\$173,000	1
KISSING CAMELS		DEVELOPER	-	\$185,000	2001	2	\$185,000	1
KISSING CAMELS		DEVELOPER	 	\$225,000	2001	2	\$225,000	1
KISSING CAMELS		DEVELOPER		\$300,000	2001	2	\$300,000	1
KISSING CAMELS		DEVELOPER		\$250,000	2001	3	\$250,000	1
KISSING CAMELS		DEVELOPER		\$250,000	2001	3	\$250,000	1
KISSING CAMELS		DEVELOPER		\$250,000	2001	3	\$250,000	1
KISSING CAMELS		DEVELOPER	ļ	\$250,000	2001	3	\$250,000	1
KISSING CAMELS		DEVELOPER		\$250,000	2001	3	\$250,000	1
KISSING CAMELS		DEVELOPER	 	\$250,000	2001	3	\$250,000	1
KISSING CAMELS		DEVELOPER		\$500,000	2001	3	\$500,000	1
KISSING CAMELS		DEVELOPER		\$500,000	2001	10	\$500,000	1
KISSING CAMELS		DEVELOPER	1	\$230,000	2002	1	\$230,000	1
KISSING CAMELS		DEVELOPER	<u> </u>	\$222,000	2002		\$222,000	1
KISSING CAMELS		INDIVIDUAL	BUILDER	\$180,000	2002	6	\$180,000	1
KISSING CAMELS		DEVELOPER		\$195,000	2002	6	\$195,000	1
KISSING CAMELS		DEVELOPER		\$210,000	2002	6	\$210,000	1
KISSING CAMELS		DEVELOPER		\$285,000	2002	7	\$285,000	1
KISSING CAMELS		INDIVIDUAL	BUILDER	\$205,000	2002	8	\$205,000	1
KISSING CAMELS		DEVELOPER		\$215,000	2002	_	\$215,000	
KISSING CAMELS		BUILDER	INDIVIDUAL	\$250,000	2002	_	\$250,000	1
KISSING CAMELS		BUILDER	BUILDER	\$215,000	2002	1		
KISSING CAMELS		INDIVIDUAL	BUILDER	\$200,000	2003	-	\$200,000	1
KISSING CAMELS		DEVELOPER	4	\$200,000	2003	•	\$200,000	1
KISSING CAMELS		BUILDER	INDIVIDUAL	\$272,500			\$272,500	_
KISSING CAMELS		DEVELOPER		\$200,000	2003	-	\$200,000	-
KISSING CAMELS		DEVELOPER		\$195,000	2003	-	\$195,000	+
KISSING CAMELS		DEVELOPER		\$220,000	2004		\$220,000	
KISSING CAMELS		BUILDER	INDIVIDUAL	 	2004		\$288,000	1
LATIGO COUNTRY ESTATES		INDIVIDUAL	BUILDER	\$97,500	2002		\$97,500	_
LONGVIEW ESTATES		DEVELOPER		\$140,000	2002		\$140,000	+
LONGVIEW ESTATES		DEVELOPER						_
LOUGOVIEW COLVIED	INOUNT	Incarrol riv	I POLYTOONE	1 4120,000	1 2000	ı T	ψ 150,000	1 '

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
LONGVIEW ESTATES	RURAL	DEVELOPER	INDIVIDUAL	\$120,000	2003	7	\$120,000	1
LONGVIEW ESTATES		DEVELOPER		\$130,000	2003	8	\$130,000	1
LONGVIEW ESTATES		DEVELOPER		\$90,000	2003	9	\$90,000	1
LONGVIEW ESTATES		DEVELOPER		\$120,000	2003	9	\$120,000	1
LONGVIEW ESTATES	RURAL	DEVELOPER		\$110,000	2003	10	\$110,000	1
LONGVIEW ESTATES		DEVELOPER		\$140,000	2003	10	\$140,000	1
LONGVIEW ESTATES	RURAL	DEVELOPER		\$102,000	2004	1	\$102,000	1
LOS ARBOLADO		DEVELOPER		\$191,000	2002	1	\$191,000	1
MATT RANCHES		DEVELOPER		\$124,000	2002	5	\$124,000	1
MAYTAG ACRES		DEVELOPER		\$240,000	2000	11	\$240,000	1
MEADOWS		DEVELOPER		\$100,000	2001	2	\$100,000	1
MEADOWS		DEVELOPER		\$90,000	2001	3	\$90,000	1
MEADOWS		DEVELOPER		\$95,000	2001	3	\$95,000	1
MEADOWS	RURAL	1		\$90,000	2001	6	\$90,000	1
MEADOWS		DEVELOPER		\$98,100	2001	6	\$98,100	1
MEADOWS		DEVELOPER		\$102,500	2001	6	\$102,500	1
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MEADOWS MEADOWS	RURAL	DEVELOPER DEVELOPER		\$90,500	2001	10 10	\$90,500	1
				\$115,000			\$115,000	
MERIDIAN RANCH		DEVELOPER DEVELOPER		\$90,000	2003	8 11	\$90,000	1
MOUNTAIN SHADOWS				\$90,000	2000		\$90,000	1
NEW BREED RANCH		DEVELOPER DEVELOPER		\$285,000	2003	3	\$285,000	1
NEW BREED RANCH				\$275,000	2003	5	\$275,000	1
NEW BREED RANCH	1	BUILDER	BUILDER	\$330,000	2003	10	\$330,000	1
NEW DISCOVERY	 '		BUILDER	\$131,000	2001	3	\$131,000	1
NEWPORT HEIGHTS WEST		DEVELOPER		\$94,000	2001	4	\$94,000	1
NORTH RANCH PARK		INDIVIDUAL	BUILDER	\$96,000	2003	11	\$96,000	1
NORTHGATE		BUILDER	INDIVIDUAL	\$90,000	2002	4	\$90,000	1
NORTHGATE		DEVELOPER		\$99,800	2002	4	\$99,800	1
NORTHGATE		DEVELOPER		\$95,000	2002	8	\$95,000	1
NORTHGATE		DEVELOPER		\$98,000	2002	8	\$98,000	1
NORTHGATE		DEVELOPER		\$120,000	2002	10	\$240,000	2
NORTHGATE		DEVELOPER		\$95,000	2002	11	\$190,000	2
NORTHGATE		DEVELOPER		\$97,600	2002	.12	\$292,800	3
NORTHGATE		DEVELOPER		\$100,000	2002	12	\$100,000	1
NORTHGATE		DEVELOPER		\$100,000	2003	1	\$200,000	2
NORTHGATE		DEVELOPER		\$90,000	2003	3	\$270,000	3
NORTHGATE		DEVELOPER		\$95,000	2003	_	\$190,000	2
NORTHGATE	URBAN	DEVELOPER	BUILDER	\$91,000	2003		\$91,000	1
NORTHGATE	URBAN	DEVELOPER	BUILDER	\$92,750	2003	7	\$185,500	
NORTHGATE		DEVELOPER		\$92,400	2003	10	\$92,400	1
NORTHGATE		DEVELOPER		\$96,000	2003	1	\$96,000	1
NORWOOD		DEVELOPER		\$120,000	2002	12	\$120,000	1
OAKRIDGE		DEVELOPER		\$138,750	2002		\$277,500	2
PAPETON, TOWNSITE	RURAL	DEVELOPER	INDIVIDUAL	\$136,667	2001	6	\$410,000	3
PARK FOREST ESTATES			BUILDER	\$105,000	2001	6	\$105,000	1
PARK VISTA	URBAN	INDIVIDUAL	BUILDER	\$95,000	2002	4	\$95,000	1
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$96,900	2000	11	\$96,900	1
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$99,900	2000	12	\$99,900	1
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$101,433	2000	12	\$304,300	3
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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR.	MONTH	TOTAL PRICE	LOTS
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$107,900	2000	12	\$107,900	1
PEREGRINE	URBAN	DEVELOPER	INDIVIDUAL	\$110,000	2000	12	\$110,000	1
PEREGRINE		DEVELOPER		\$100,000	2001	1	\$100,000	1
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$101,900	2001	3	\$101,900	1
PEREGRINE		DEVELOPER		\$96,900	2001	4	\$96,900	1
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$102,900	2001	4	\$102,900	1
PEREGRINE		DEVELOPER		\$99,900	2001	6	\$99,900	1
PEREGRINE		DEVELOPER		\$94,500	2001	7	\$94,500	1
PEREGRINE	URBAN	DEVELOPER	BUILDER	\$92,500	2001	10	\$92,500	1
PEREGRINE		INDIVIDUAL	BUILDER	\$122,000	2001	10	\$122,000	1
PEREGRINE		DEVELOPER		\$110,000	2002	3	\$110,000	1
PEREGRINE		DEVELOPER		\$95,000	2002	4	\$95,000	1
PEREGRINE		DEVELOPER		\$95,000	2002	4	\$95,000	1
PEREGRINE		DEVELOPER		\$110,000	2002	4	\$110,000	1
PEREGRINE		DEVELOPER		\$99,900	2002	6	\$99,900	1
PEREGRINE		DEVELOPER		\$100,000	2002	6	\$100,000	1
PEREGRINE		DEVELOPER		\$109,500	2002	6	\$109,500	1
PEREGRINE		DEVELOPER		\$95,000	2002	7	\$95,000	1
PEREGRINE		DEVELOPER		\$100,000	2002	11	\$100,000	1
PEREGRINE		DEVELOPER		\$105,500	2002	11	\$105,500	1
PEREGRINE		DEVELOPER		\$110,500	2003	4	\$110,500	1
PEREGRINE		DEVELOPER		\$100,000	2003	5	\$100,000	1
PEREGRINE		DEVELOPER		\$110,000	2003		\$110,000	$\frac{1}{1}$
PEREGRINE		DEVELOPER		\$100,000	2003	10	\$100,000	1
PEREGRINE		DEVELOPER		\$95,500	2003	12	\$95,500	1
PEREGRINE		BUILDER	INDIVIDUAL	\$150,000	2004	1	\$150,000	1
PIKES PEAK MOUNTAIN ESTATES		DEVELOPER		\$131,240	2003	3	\$1,312,400	10
PIKES PEAK MOUNTAIN ESTATES		DEVELOPER		\$175,000	2003	3	\$175,000	1
PIKES PEAK MOUNTAIN ESTATES		DEVELOPER		\$107,000	2003	8	\$214,000	2
PIKES PEAK MOUNTAIN ESTATES		DEVELOPER		\$110,000	2003	_	\$110,000	1
PINE CONE RANCH		INDIVIDUAL	BUILDER	\$99,900	2003	6	\$99,900	
PINE CREEK		INDIVIDUAL	BUILDER	\$90,000	2000	-	\$90,000	1
PINE CREEK		DEVELOPER		\$114,667	2000		\$344,000	3
PINE CREEK		DEVELOPER		\$115,000	2000	11	\$115,000	1
PINE CREEK		DEVELOPER		\$122,500	2001	1	\$122,500	1
PINE CREEK		DEVELOPER	•	\$110,000	2001	3	\$110,000	1
PINE CREEK		INDIVIDUAL	BUILDER	\$136,000	2001	5	\$136,000	1
PINE CREEK		DEVELOPER		\$96,100	2001	6	\$96,100	1
PINE CREEK		DEVELOPER			2001	<u> </u>		
PINE CREEK		INDIVIDUAL	BUILDER	\$132,000	2001	8		
PINE CREEK		BUILDER	INDIVIDUAL	\$120,000	2001	9		1 1
PINE CREEK	· · · · · · · · · · · · · · · · · · ·	DEVELOPER		\$170,000	2001	·	\$120,000	1
PINE CREEK		BUILDER	BUILDER	\$170,000		11	\$170,000	1
PINE CREEK		INDIVIDUAL			2001	11	\$115,000	1
PINE CREEK			BUILDER	\$115,000	2001		\$115,000	1
		BUILDER	BUILDER	\$135,700	2001	12	\$135,700	1
PINE CREEK		INDIVIDUAL	BUILDER	\$131,000	2002	1	\$131,000	1
PINE CREEK		BUILDER	BUILDER	\$213,000	2002	6	\$213,000	1
PINE CREEK		DEVELOPER		\$91,538	2002			8
PINE CREEK	JURBAN	DEVELOPER	BUILDER	\$98,575	2003	5	\$788,600	8

PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
PINE CREEK	URBAN	DEVELOPER	BUILDER	\$101,038	2003	8	\$808,300	8
PINE CREEK		DEVELOPER		\$127,500	2003	8	\$255,000	2
PINE CREEK		DEVELOPER		\$108,000	2003	10	\$216,000	2
PINE CREEK		DEVELOPER		\$100,000	2003	11	\$100,000	1
PINE CREEK		DEVELOPER		\$99,000	2003	12	\$99,000	1
PINE CREEK		DEVELOPER		\$109,420	2004	1	\$547,100	5
PINE CREEK		DEVELOPER		\$128,000	2004	1	\$128,000	1
PINECLIFF			BUILDER	\$109,900	2003	10	\$109,900	1
PINON MESA		DEVELOPER		\$90,000	2001	1	\$90,000	1
PINON MESA		DEVELOPER		\$106,000	2001	1	\$106,000	1
PINON MESA		DEVELOPER		\$92,500	2001	4	\$92,500	1
PINON MESA		DEVELOPER		\$90,000	2001	6	\$90,000	1
PULPIT ROCK PARK		INDIVIDUAL	BUILDER	\$107,000	2003	12	\$107,000	1
SAGEWOOD		DEVELOPER		\$248,800	2002	4	\$248,800	1
SCENIC VIEW ESTATES		DEVELOPER		\$235,000	2002	2	\$235,000	1
SCENIC VIEW ESTATES		DEVELOPER		\$199,900	2003	2	\$199,900	1
SCENIC VIEW ESTATES		DEVELOPER		\$210,400	2003	2	\$210,400	1
SCENIC VIEW ESTATES		DEVELOPER		\$180,200	2003	9	\$180,200	1
SCENIC VIEW ESTATES		DEVELOPER		\$177,600	2003	12	\$177,600	1
SENGBEIL ESTATES		DEVELOPER		\$119,900	2001	8	\$119,900	1
SENGBEIL ESTATES		DEVELOPER		\$128,600	2001	10	\$128,600	1
SENGBEIL ESTATES		DEVELOPER	<u></u>	\$127,500	2002	12	\$127,500	1
SENGBEIL ESTATES		DEVELOPER		\$132,400	2002	3	\$132,400	
SERENITY PARK NORTHGATE		DEVELOPER		\$96,000	2003	12	\$96,000	1
SERENITY PARK NORTHGATE		DEVELOPER		\$99,800	2002	2	\$99,800	1
SERENITY PARK NORTHGATE		BUILDER	INDIVIDUAL	\$90,000	2002	3	\$90,000	1
SPIRIT LAKES		INDIVIDUAL	BUILDER	\$95,000	2002	5	\$95,000	1
STONECLIFF		DEVELOPER		\$118,700	2002	4	\$118,700	1
STONECLIFF		DEVELOPER		\$118,700	2002	4	\$118,700	1
STONECLIFF		DEVELOPER		\$134,000	2002	5	\$134,000	1
		DEVELOPER		\$135,500	2002	5	\$135,500	1
STONECLIFF		DEVELOPER		\$133,300	.	-	\$118,000	1
STONECLIFF STONECLIFF		DEVELOPER		\$143,000	2002	6	\$143,000	1
STONECLIFF		DEVELOPER		\$96,000	2002	7	\$96,000	
STONECLIFF		DEVELOPER		\$102,000	2002	7	\$102,000	+ ;
		DEVELOPER		\$102,000	2002		\$102,000	1
STONECLIFF STONECLIFF		DEVELOPER		\$131,300	2002	7	\$131,300	1
		DEVELOPER		\$113,400	2002		\$113,400	+
STONECLIFF STONECLIFF		DEVELOPER		\$142,000	2002	8	\$142,000	—
		DEVELOPER		\$142,000		-		
STONECLIFF		DEVELOPER		\$156,000			\$145,000	1
STONECLIFF					2002		\$156,000	1 1
STONECLIFF		DEVELOPER		\$91,000	2002	_	\$91,000	1
STONECLIFF		DEVELOPER		\$99,900	2002	_	\$99,900	1
STONECLIFF		DEVELOPER		\$125,000	2002	-	\$125,000	1
STONECLIFF		DEVELOPER		\$126,000	2002	-	\$126,000	1 1
STONECLIFF		DEVELOPER		\$152,300	2002		\$152,300	1
STONECLIFF	_}	DEVELOPER		\$155,000	2002	_	\$155,000	1 1
STONECLIFF		DEVELOPER	·	\$94,000	2002	_	\$94,000	1
STONECLIFF	INKRAN	DEVELOPER	INDIVIDUAL	\$97,000	2002	10	\$97,000	1 1

PROJECT	RURAL	SELLER	BUYER	LOT	YEAR	MONTH	TOTAL	LOTS
T NOUZO:	URBAN	TYPE	TYPE	PRICE		2	PRICE	
STONECLIFF	URBAN	DEVELOPER	BUILDER	\$150,000	2002	10	\$150,000	1
STONECLIFF		DEVELOPER		\$97,000	2002	11	\$97,000	1
STONECLIFF		DEVELOPER		\$118,000	2002	11	\$118,000	1
STONECLIFF		DEVELOPER		\$118,650	2002	11	\$118,650	1
STONECLIFF		DEVELOPER		\$123,000	2002	11	\$123,000	1
STONECLIFF		DEVELOPER		\$123,000	2002	11	\$123,000	1
STONECLIFF		DEVELOPER		\$135,500	2002	11	\$135,500	1
STONECLIFF		DEVELOPER		\$152,250	2002	11	\$152,250	1
STONECLIFF		DEVELOPER		\$155,400	2002	11	\$155,400	1
STONECLIFF		DEVELOPER		\$102,900	2002	12	\$102,900	1
STONECLIFF		DEVELOPER		\$106,000	2002	12	\$106,000	1
STONECLIFF		DEVELOPER		\$113,400	2002	12	\$113,400	1
STONECLIFF		DEVELOPER		\$129,500	2002	12	\$259,000	2
STONECLIFF		DEVELOPER		\$93,500	2003	1	\$93,500	1
STONECLIFF		DEVELOPER		\$104,000	2003	2	\$104,000	1
STONECLIFF		DEVELOPER		\$130,000	2003	2	\$130,000	1
STONECLIFF		DEVELOPER		\$106,100	2003	3	\$106,100	1
STONECLIFF		DEVELOPER		\$127,000	2003	3	\$127,000	1
STONECLIFF		DEVELOPER		\$130,000	2003	3	\$130,000	1
		DEVELOPER		\$140,000	2003	3	\$140,000	1
STONECLIEF		DEVELOPER		\$155,000	2003	3	\$155,000	1
STONECLIFF		DEVELOPER		\$93,000	2003	4	\$93,000	1
STONECLIFF		DEVELOPER		\$106,100	2003	4	\$106,100	1
STONECLIFF		DEVELOPER		\$120,000	2003	4	\$120,000	1
STONECLIFF	UNDAN	DEVELOPER	BUILDER	\$102,900	2003	5	\$102,900	1
STONECLIFF		DEVELOPER		\$118,000	2003		\$118,000	1
STONECLIFF		DEVELOPER		\$120,000	2003		\$120,000	1
STONECLIFF		DEVELOPER		\$152,000	2003	-	\$152,000	1
STONECLIFF		DEVELOPER		\$103,000	2003		- \$103,000	1
STONECLIFF		BUILDER	INDIVIDUAL		2003		\$125,000	1
STONECLIFF		DEVELOPER		\$129,000	2003		\$129,000	-
STONECLIFF		DEVELOPER		\$142,000	2003		\$129,000	1
STONECLIFF		DEVELOPER			2003		\$142,000	1
STONECLIFF		DEVELOPER		\$145,000 \$150,000	2003	1	\$145,000	1
STONECLIFF			INDIVIDUAL	\$150,000	2003	1	\$150,000	1
STONECLIFF		BUILDER DEVELOPER	·		2003		\$155,000	1
STONECLIFF				\$155,000				+
STONECLIFF	URBAN	DEVELOPER	BUILDER	\$155,000	2003		\$155,000	++
STONECLIFF	URBAN	DEVELOPER	INDIVIDUAL	\$160,000		1	\$160,000	
STONECLIFF	URBAN	DEVELOPER	INDIVIDUAL		+	-		
STONECLIFF		DEVELOPER		\$186,000		_		
STONECLIFF		DEVELOPER		\$118,700	2003	_	\$118,700	
STONECLIFF		DEVELOPER		\$142,000		-	\$142,000	1
STONECLIFF		DEVELOPER		\$160,000			\$160,000	1
STONECLIFF		DEVELOPER		\$162,000		-	\$162,000	1
STONECLIFF		DEVELOPER		\$168,000	2003	-	\$168,000	
STONECLIFF		DEVELOPER		\$170,000		_	\$170,000	
STONECLIFF		DEVELOPER		\$170,000		_	\$170,000	
STONECLIFF		DEVELOPER		\$175,000		-		-
STONECLIFF	URBAN	DEVELOPER	BUILDER	\$97,000	2003	9	\$97,000	1.

								
PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
STONECLIFF	URBAN	DEVELOPER	BUILDER	\$137,000	2003	10	\$274,000	2
STONECLIFF		DEVELOPER		\$155,000	2003	10	\$155,000	1
STONECLIFF		DEVELOPER		\$170,000	2003	10	\$170,000	1
STONECLIFF		DEVELOPER		\$170,000	2003	10	\$170,000	1
STONECLIFF		DEVELOPER		\$91,500	2003	11	\$91,500	1
STONECLIFF		DEVELOPER		\$94,000	2003	11	\$94,000	1
STONECLIFF		DEVELOPER		\$126,000	2003	11	\$126,000	1
STONECLIFF		DEVELOPER		\$126,000	2003	12	\$252,000	2
STONECLIFF		DEVELOPER		\$127,000	2003	12	\$127,000	1
STONECLIFF		DEVELOPER		\$200,000	2003	12	\$200,000	1
STRATTON FOREST		DEVELOPER		\$395,000	2000	10	\$790,000	2
STRATTON FOREST	URBAN	DEVELOPER	INDIVIDUAL	\$479,000	2000	10	\$479,000	1
STRATTON FOREST	URBAN	DEVELOPER	INDIVIDUAL	\$479,000	2000	10	\$479,000	1
STRATTON FOREST		DEVELOPER		\$425,000	2000	-	\$425,000	1
STRATTON FOREST	URBAN	DEVELOPER	BUILDER	\$449,000	2000	12	\$449,000	1
STRATTON FOREST		DEVELOPER		\$365,000	2001	1	\$365,000	1
STRATTON FOREST		DEVELOPER	 	\$375,000	2001	1	\$375,000	1
STRATTON FOREST		DEVELOPER		\$375,000	2001	1	\$375,000	1
STRATTON FOREST		DEVELOPER		\$430,000	2001	10	\$430,000	1
STRATTON FOREST		DEVELOPER		\$285,000	2001	12	\$285,000	1
STRATTON FOREST		DEVELOPER		\$400,000	2002	3	\$400,000	1
STRATTON FOREST		DEVELOPER		\$373,500	2002	6	\$373,500	1
STRATTON FOREST		DEVELOPER		\$385,000	2002	6	\$385,000	1
STRATTON FOREST		DEVELOPER		\$425,000	2002	6	\$425,000	1
STRATTON FOREST		DEVELOPER		\$485,000	2002	6	\$485,000	1
STRATTON FOREST		DEVELOPER		\$435,000	2002	7	\$435,000	1
STRATTON FOREST		DEVELOPER		\$489,000	2002	8	\$489,000	1
STRATTON FOREST		DEVELOPER		\$418,300	2002	10	\$418,300	1
STRATTON FOREST		DEVELOPER		\$495,000	2002	11	\$495,000	1
STRATTON FOREST		DEVELOPER		\$480,000	2003	4	\$480,000	1
STRATTON FOREST		DEVELOPER		\$598,000	2003	4	\$598,000	1
STRATTON FOREST		DEVELOPER		\$509,100	2003	5	\$509,100	1
STRATTON FOREST		DEVELOPER		\$495,000	2003	7	\$495,000	1
STRATTON FOREST		DEVELOPER		\$479,000	2003	9	\$479,000	1
STRATTON FOREST		DEVELOPER		\$482,200	2003	1	\$482,200	1
STRATTON FOREST		DEVELOPER		\$607,700	2003	_	\$607,700	17
STRATTON FOREST		DEVELOPER		\$629,400	2003	-	\$629,400	1
STRATTON FOREST		DEVELOPER		\$629,400	2003	12	\$629,400	1
STRATTON POREST		DEVELOPER	+	\$375,000	2002	-	\$375,000	
		DEVELOPER		\$477,000	2002		\$477,000	1
STRATTON PINES STRATTON PRESERVE		INDIVIDUAL	BUILDER	\$278,500	2001		\$278,500	1
STRATTON PRESERVE		INDIVIDUAL	BUILDER	\$362,700	2001		\$362,700	1
		DEVELOPER		\$340,000	2001	•		
STRATTON PRESERVE		INDIVIDUAL	BUILDER	\$340,000	2001	-	\$340,000	1 1
STRATTON PRESERVE				\$100,000		-	\$340,000	-
STRATTON PRESERVE		INDIVIDUAL	BUILDER		2002	5	\$100,000	1
STRATTON PRESERVE		DEVELOPER		\$400,000	2002	-	\$400,000	1 1
STRATTON PRESERVE		INDIVIDUAL	BUILDER	\$400,000	2002		\$400,000	1 1
STRATTON PRESERVE		INDIVIDUAL	BUILDER	\$209,200	2002	_	\$209,200	1 1
STRATTON PRESERVE	URBAN	DEVELOPER	PINDIVIDUAL	\$179,000	2003	4	\$179,000	1,

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
STRATTON PRESERVE	URBAN	INDIVIDUAL	BUILDER	\$330,000	2003	4	\$330,000	1
STRATTON PRESERVE			BUILDER	\$324,600	2003	6	\$324,600	1
STRATTON PRESERVE		DEVELOPER		\$109,000	2003	7	\$109,000	1
SYLVAN MEADOWS		DEVELOPER		\$109,900	2001	2	\$109,900	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$112,900	2001	2	\$112,900	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$117,900	2001	2	\$117,900	1
SYLVAN MEADOWS		DEVELOPER		\$123,500	2001	2	\$123,500	1
SYLVAN MEADOWS		DEVELOPER		\$115,900	2001	3	\$115,900	1
SYLVAN MEADOWS	RURAL	DEVELOPER		\$118,900	2001	3	\$118,900	1
SYLVAN MEADOWS		DEVELOPER	INDIVIDUAL	\$120,600	2001	3	\$120,600	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$123,000	2001	3	\$123,000	1
SYLVAN MEADOWS	RURAL	DEVELOPER	BUILDER	\$123,000	2001	3	\$123,000	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$124,000	2001	3	\$124,000	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$115,000	2001	4	\$115,000	1
SYLVAN MEADOWS		DEVELOPER	INDIVIDUAL	\$125,900	2001	4	\$125,900	1
SYLVAN MEADOWS	RURAL	DEVELOPER		\$120,600	2001	5	\$120,600	1
SYLVAN MEADOWS	RURAL	DEVELOPER		\$115.500	2001	6	\$115,500	1
SYLVAN MEADOWS	RURAL	DEVELOPER		\$120,600	2001	6	\$120,600	1
SYLVAN MEADOWS	RURAL	DEVELOPER	BUILDER	\$123,500	2001	6	\$123,500	1
SYLVAN MEADOWS		DEVELOPER		\$129,200	2001	6	\$129,200	1
SYLVAN MEADOWS	RURAL			\$129,900	2001	8	\$129,900	1
SYLVAN MEADOWS	RURAL	DEVELOPER		\$122,500	2001	9	\$122,500	1
SYLVAN MEADOWS		DEVELOPER		\$121,800	2001	10	\$121,800	1
SYLVAN MEADOWS		DEVELOPER	ļ	\$128,000	2001	10	\$128,000	1
SYLVAN MEADOWS		DEVELOPER		\$129,900	2001	11	\$129,900	1
SYLVAN MEADOWS		DEVELOPER		\$121,000	2001	12	\$121,000	1
SYLVAN MEADOWS		DEVELOPER		\$134,900	2002	2	\$134,900	1
SYLVAN MEADOWS		INDIVIDUAL	INDIVIDUAL	\$100,000	2002	6	\$100,000	1
SYLVAN MEADOWS		DEVELOPER	1:	\$135,000	2002	6	\$135,000	1
SYLVAN MEADOWS		DEVELOPER		\$137,200	2002	7	\$137,200	1
SYLVAN MEADOWS		DEVELOPER		\$127,800	2002	8	\$127,800	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$127,500	2003	1	\$127,500	1
SYLVAN MEADOWS	RURAL	DEVELOPER	INDIVIDUAL	\$125,500	2003	- 5	\$125,500	1
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER	\$126,000	2000	10	\$126,000	1
TALL PINES RANCH	RURAL	DEVELOPER	BUILDER	\$124,000	2000	11	\$124,000	1
TALL PINES RANCH	RURAL.	DEVELOPER	INDIVIDUAL	\$152,000	2000	11	\$152,000	1
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER.	\$125,000	2000	12	\$125,000	1
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER	\$175,000	2001	1	\$175,000	1
TALL PINES RANCH	RURAL	DEVELOPER	INDIVIDUAL	\$153,500	2001	2	\$153,500	1
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER	\$120,000	2001	_	\$120,000	1
TALL PINES RANCH	RURAL	DEVELOPER	BUILDER	\$165,000	2001	_	\$165,000	1
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER	\$130,000	2001	10	\$130,000	1
TALL PINES RANCH	RURAL		INDIVIDUAL	\$157,500	2001	10	\$157,500	1
TALL PINES RANCH		INDIVIDUAL	BUILDER	\$167,500	2001	10	\$167,500	1
TALL PINES RANCH		INDIVIDUAL	BUILDER	\$190,000	2001	11	\$190,000	
TALL PINES RANCH		DEVELOPER		\$205,000	2001	11	\$205,000	1
TALL PINES RANCH		BUILDER	INDIVIDUAL	\$168,500	2002	+	\$168,500	1
TALL PINES RANCH		DEVELOPER		\$152,500	2002			-
TALL PINES RANCH		INDIVIDUAL	BUILDER	\$157,500	2002			1
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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER	\$175,000	2002	9	\$175,000	1
TALL PINES RANCH	RURAL	INDIVIDUAL	BUILDER	\$165,000	2003	12	\$165,000	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$97,700	2001	3	\$97,700	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$119,000	2001	3	\$119,000	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$127,500	2001	7	\$127,500	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$103,400	2002	2	\$103,400	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$90,700	2002	3	\$90,700	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$94,000	2002	3	\$94,000	1
TIMBERVIEW	RURAL	DEVELOPER	INDIVIDUAL	\$95,000	2002	3	\$95,000	1
TIMBERVIEW	RURAL	DEVELOPER	BUILDER	\$97,500	2002	5	\$97,500	1
TOP O MOOR			BUILDER	\$495,000	2002	3	\$495,000	1
TOP OF SKYWAY	URBAN	BUILDER	BUILDER	\$132,000	2001	8	\$132,000	1
TOP OF SKYWAY	URBAN	BUILDER	INDIVIDUAL	\$164,900	2002	8	\$164,900	1
TOP OF SKYWAY		DEVELOPER		\$179,000	2004	1	\$179,000	1
UNIVERSITY PARK		DEVELOPER		\$90,000	2000	10	\$180,000	2
UNIVERSITY PARK		DEVELOPER		\$90,000	2000	10	\$90,000	1
UNIVERSITY PARK		DEVELOPER		\$105,000	2000	10	\$105,000	
UNIVERSITY PARK		DEVELOPER		\$105,000	2000	11	\$105,000	1
UNIVERSITY PARK		DEVELOPER		\$220,000	2000	11	\$220,000	1
UNIVERSITY PARK		DEVELOPER		\$265,000	2000	11	\$265,000	1
UNIVERSITY PARK		DEVELOPER		\$90,000	2000	12	\$90,000	1
UNIVERSITY PARK		DEVELOPER		\$145,000	2000	12	\$145,000	1
UNIVERSITY PARK		BUILDER	INDIVIDUAL	\$165,000	2000	12	\$165,000	1
UNIVERSITY PARK	L	DEVELOPER		\$165,000	2000	12	\$165,000	1
UNIVERSITY PARK		DEVELOPER		\$142,000	2001	1	\$142,000	+
UNIVERSITY PARK			BUILDER	\$90,000	2001	2	\$90,000	1
UNIVERSITY PARK		DEVELOPER		\$95,000	2001	2	\$95,000	1
UNIVERSITY PARK		DEVELOPER		\$125,000	2001	2	\$125,000	1
UNIVERSITY PARK		DEVELOPER		\$170,000	2001	2	\$170,000	1
UNIVERSITY PARK		DEVELOPER		\$90,000	2001	3	\$90,000	1
UNIVERSITY PARK	1	DEVELOPER		\$116,000	2001	3	\$116,000	1
UNIVERSITY PARK	1	DEVELOPER		\$165,000	2001	3	\$165,000	1
UNIVERSITY PARK		DEVELOPER		\$165,000	2001	3	\$165,000	1
UNIVERSITY PARK		DEVELOPER		\$90,000	2001	5	\$90,000	1
UNIVERSITY PARK		DEVELOPER		\$115,000	2001	6	\$115,000	1
UNIVERSITY PARK		DEVELOPER		\$140,000	2001	6	\$140,000	1
UNIVERSITY PARK		DEVELOPER		\$225,000	2001	6	\$225,000	1
UNIVERSITY PARK		DEVELOPER		\$92,000	2001	7	\$92,000	1
UNIVERSITY PARK		DEVELOPER			2001	7	\$150,000	
UNIVERSITY PARK		DEVELOPER		\$215,000	2001	7	\$215,000	-
UNIVERSITY PARK		DEVELOPER				-		1
UNIVERSITY PARK		DEVELOPER		\$90,000 \$99,000	2001 2001	8	\$90,000	1
UNIVERSITY PARK		DEVELOPER		\$175,000		-	\$99,000	1
UNIVERSITY PARK		DEVELOPER		\$175,000	2001	9 10	\$175,000 \$110,000	1
UNIVERSITY PARK		DEVELOPER					\$110,000	1
UNIVERSITY PARK		DEVELOPER		\$90,000 \$105,000	2001	11	\$90,000	1
UNIVERSITY PARK		DEVELOPER		\$489,300	2001		\$105,000	1
UNIVERSITY PARK		DEVELOPER		\$469,300		11	\$489,300	1
UNIVERSITY PARK		DEVELOPER			2001	12	\$140,000	1
POMINE MOINT FARK	OLDVIA	PEACTOLEK	DUILDEK	\$125,000	2002	1	\$125,000	1

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
UNIVERSITY PARK	URBAN	DEVELOPER	INDIVIDUAL	\$133,600	2002	1	\$133,600	1
UNIVERSITY PARK	URBAN	DEVELOPER	INDIVIDUAL	\$130,000	2002	2	\$130,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	BUILDER	\$100,000	2002	3	\$100,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	BUILDER	\$110,000	2002	3	\$110,000	.1
UNIVERSITY PARK	URBAN	DEVELOPER	INDIVIDUAL	\$100,000	2002	4	\$100,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	INDIVIDUAL	\$100,000	2002	4	\$100,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	INDIVIDUAL	\$240,000	2002	4	\$240,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	INDIVIDUAL	\$240,000	2002	4	\$240,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	BUILDER	\$110,000	2002	5	\$110,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	BUILDER	\$130,000	2002	5	\$130,000	1
UNIVERSITY PARK	URBAN	DEVELOPER	BUILDER	\$225,000	2002	5	\$225,000	1
UNIVERSITY PARK		DEVELOPER		\$120,000	2002	6	\$120,000	1
UNIVERSITY PARK		DEVELOPER		\$100,000	2002	7	\$100,000	1
UNIVERSITY PARK		DEVELOPER		\$110,000	2002	8	\$110,000	1
UNIVERSITY PARK		DEVELOPER		\$115,500	2002	8	\$115,500	1
UNIVERSITY PARK		DEVELOPER		\$120,800	2002	8	\$120,800	1
UNIVERSITY PARK		DEVELOPER		\$150,000	2002	8	\$150,000	1
UNIVERSITY PARK		DEVELOPER		\$288,800	2002	8	\$288,800	1
UNIVERSITY PARK		DEVELOPER		\$94,500	2002	10	\$94,500	1
UNIVERSITY PARK		DEVELOPER		\$94,500	2002	10	\$94,500	1
UNIVERSITY PARK		DEVELÖPER		\$110,300	2002	10	\$110,300	1
UNIVERSITY PARK		DEVELOPER		\$126,000	2002	10	\$126,000	1
UNIVERSITY PARK		DEVELOPER		\$255,000	2002	10	\$255,000	1
UNIVERSITY PARK		DEVELOPER		\$105,000	2002	11	\$105,000	1
UNIVERSITY PARK		DEVELOPER		\$140,000	2002	12	\$140,000	1
UNIVERSITY PARK		DEVELOPER		\$126,800	2003	3	\$126,800	1
UNIVERSITY PARK		DEVELOPER		\$138,000	2003	3	\$138,000	1
UNIVERSITY PARK		DEVELOPER		\$224,900	2003	3	\$224,900	1
UNIVERSITY PARK		DEVELOPER		\$98,000	2003	4	\$98,000	1
UNIVERSITY PARK		DEVELOPER		\$200,000	2003	4	\$200,000	1
UNIVERSITY PARK		DEVELOPER		\$281,100-	2003	4	\$281,100	1
UNIVERSITY PARK		DEVELOPER		\$227,500	2003	5	\$227,500	1
UNIVERSITY PARK		DEVELOPER		\$270,100	2003	5	\$270,100	1
UNIVERSITY PARK		DEVELOPER		\$116,000	2003	7	\$116,000	1
UNIVERSITY PARK		DEVELOPER		\$126,000	2003	8	\$126,000	1
UNIVERSITY PARK		DEVELOPER		\$126,000	2003	8	\$126,000	1
UNIVERSITY PARK		DEVELOPER		\$131,300	2003	8	\$131,300	1
UNIVERSITY PARK		DEVELOPER		\$141,800	2003	- 1	\$141,800	1
UNIVERSITY PARK		DEVELOPER		\$141,800			\$141,800	
UNIVERSITY PARK		DEVELOPER		\$195,000	2003		\$195,000	1
UNIVERSITY PARK			BUILDER	\$115,000	2003	_	\$115,000	1.
UNIVERSITY PARK		DEVELOPER		\$147,000	2003		\$147,000	1
UNIVERSITY PARK		DEVELOPER	+	\$147,000	2003		\$147,000	1
		DEVELOPER		\$175,000	2003	_	\$175,000	1
UNIVERSITY PARK UNIVERSITY PARK		DEVELOPER		\$175,000	2003		\$175,000	1
VALLEY RANCH		DEVELOPER		\$135,000	2002		\$135,000	1
VALLEY RANCH		DEVELOPER		\$140,000	2002		\$133,000	1
WALDEN		DEVELOPER		\$115,000	2003		\$115,000	1
WALDEN		INDIVIDUAL	d	\$189,000	2001		\$189,000	1
INVEDEN	LOCKAL	INDIVIDUAL	INADIAIDOVE	4 109,000	2001	1 3	\$ 108,000	1 4.

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PROJECT	RURAL URBAN	SELLER TYPE	BUYER TYPE	LOT PRICE	YEAR	MONTH	TOTAL PRICE	LOTS
WALDEN	RURAL	DEVELOPER	BUILDER	\$117,900	2002	6	\$117,900	1
WALDEN		DEVELOPER		\$90,000	2002	7	\$90,000	1
WALDEN	RURAL	DEVELOPER		\$95,000	2002	7	\$95,000	1
WALDEN	RURAL	DEVELOPER		\$95,000	2002	7	\$95,000	1
WALDEN	RURAL	DEVELOPER		\$95,000	2002	7	\$95,000	1
WALDEN	RURAL	DEVELOPER		\$95,000	2002	7	\$95,000	1
WALDEN	RURAL	DEVELOPER		\$102,500	2002	7	\$205,000	2
WALDEN	RURAL	DEVELOPER	BUILDER	\$105,000	2002	7	\$105,000	1
WALDEN	RURAL	DEVELOPER		\$105,000	2002	7	\$105,000	1
WALDEN	RURAL			\$110,000	2002	7	\$110,000	1
WALDEN	RURAL	DEVELOPER		\$118,300	2002	7	\$118,300	1
WALDEN	RURAL	DEVELOPER		\$125,000	2002	7	\$125,000	1
WALDEN	RURAL	DEVELOPER		\$125,000	2002	7	\$125,000	1
WALDEN	RURAL	DEVELOPER	<u> </u>	\$115,000	2002	8	\$115,000	1
WALDEN	RURAL	BUILDER	INDIVIDUAL	\$150,000	2002	8	\$150,000	1
WALDEN	RURAL		INDIVIDUAL	\$123,000	2003	2	\$123,000	1
WALDEN		DEVELOPER	1	\$95,000	2003	5	\$95,000	1
WALDEN		DEVELOPER		\$95,000	2003	5	\$95,000	1
WALDEN	RURAL	BUILDER	INDIVIDUAL	\$145,700	2003	5	\$145,700	1
WALDEN	RURAL	DEVELOPER	BUILDER	\$95,000	2003	6	\$190,000	2
WALDEN	RURAL	DEVELOPER	1	\$123,000	2003	6	\$123,000	1
WALDEN	RURAL	DEVELOPER	BUILDER	\$120,000	2003	7	\$120,000	1
WALDEN	RURAL	INDIVIDUAL	BUILDER	\$130,000	2003	7	\$130,000	1
WALDEN	RURAL	DEVELOPER		\$100,000	2003	-8	\$100,000	1
WALDEN	RURAL	DEVELOPER	INDIVIDUAL	\$95,000	2003	9	\$95,000	1.
WALDEN	RURAL	DEVELOPER	BUILDER	\$130,500	2003	9	\$130,500	1
WALDEN	RURAL	DEVELOPER	BUILDER	\$100,000	2003	11	\$100,000	1
WALDEN	RURAL	DEVELOPER	BUILDER	\$115,000	2003	11	\$115,000	1
WALDEN	RURAL	DEVELOPER	INDIVIDUAL	\$116,000	2003	11	\$116,000	1
WALDEN	RURAL	DEVELOPER	INDIVIDUAL	\$117,000	2003	11	\$117,000	1
WALDEN	RURAL	DEVELOPER	BUILDER	\$95,000	2003	12	\$95,000	1
WALDEN	RURAL	DEVELOPER	INDIVIDUAL	\$115,500	2004	1	\$115,500	1
WILDWOOD RANCH	RURAL	INDIVIDUAL	BUILDER	\$106,500	2002	8	\$106,500	1
WILDWOOD RANCH ESTATES		INDIVIDUAL	BUILDER	\$150,000	2001	8	\$150,000	1
WISSLER RANCH	RURAL	INDIVIDUAL	BUILDER	\$115,000	2000	12	\$115,000	1
WISSLER RANCH	RURAL	INDIVIDUAL	BUILDER	\$126,000	2001	6	\$126,000	1
WISSLER RANCH	RURAL.	INDIVIDUAL	BUILDER	\$135,000	2002	8	\$135,000	1
WISSLER RANCH	RURAL	INDIVIDUAL	BUILDER	\$137,500	2002	.8	\$137,500	1
WISSLER RANCH	RURAL	INDIVIDUAL	BUILDER	\$122,500	2003	8	\$122,500	1
WOODMEN OAKS ESTATES	URBAN	INDIVIDUAL	BUILDER	\$117,500	2003	8	\$235,000	2
WOODMOOR COUNTRY CLUB	RURAL	INDIVIDUAL	BUILDER	\$108,000	2001	1	\$108,000	1
WOODMOOR LODE	RURAL	INDIVIDUAL	BUILDER	\$92,000	2002	3	\$92,000	1
WOODMOOR LODE	RURAL	INDIVIDUAL	BUILDER	\$92,000	2002	4	\$92,000	1
WOODMOOR MEADOWS	RURAL	INDIVIDUAL	BUILDER	\$90,000	2002	. 6	\$90,000	1
WOODMOOR MEADOWS	RURAL	BUILDER	BUILDER	\$175,000	2002	11	\$175,000	1

ATTACHMENT 2 CUSTOM LOT INVENTORY

					Urban or
Development	Project	Lot#	Acres	Price	Rural
Arrowwood	Arrowwood Sub 2	68	2.50	\$169,900	Rural
Bent Tree	Bent Tree	219	2.50	\$125,000	Rural
Bent Tree	Bent Tree	226	2.53	\$139,000	Rural
Bent Tree	Bent Tree	247		\$179,500	
Bent Tree	Bent Tree	246	2.50	\$179,500	Rural
Black Forest	Black Forest Sub	9	4.83	\$153,000	Rural
Black Forest	Black Forest Sub	10		\$153,000	
Black Forest	Black Forest Sub	11	4.83	\$153,000	Rural
Black Forest	Black Forest Sub	12	4.83	\$153,000	Rural
Black Forest	Black Forest Sub	13	4.83	\$153,000	Rural
Black Forest	Black Forest Sub	14	4.83	\$153,000	Rural
Black Forest	Black Forest Sub	20	4.83	\$153,000	Rural
Black Squirrel Park	Black Squirrel Park	6	5.24	\$135,000	Rural
Brentwood Country Club & Cabin Sites	Brentwood Country Club & Cabin Sites	17	0.70	\$115,000	Rural
Brentwood Country Club & Cabin Sites	Brentwood Country Club & Cabin Sites	18	0.70	\$115,000	Rural
Brentwood Country Club & Cabin Sites	Brentwood Country Club & Cabin Sites	20	0.70	\$115,000	Rural
Brentwood Country Club & Cabin Sites	Brentwood Country Club & Cabin Sites	-21	0.70	\$115,000	Rural
Bridle Bit Ranch	Bridle Bit Ranch	22	5.24	\$285,000	Rural
Bridle Bit Ranch	Bridle Bit Ranch	20A		\$299,900	
Broadmoor - Cole Heights	Broadmoor - Cole Heights	2	2.15	\$190,000	Urban
Broadmoor Glen	Broadmoor Glen	S-7	1.25	\$147,900	Urban
Broadmoor Glen South	Broadmoor Glen South Fil No. 7	10	0.85	\$125,000	Urban
Broadmoor Hills Park	Broadmoor Hills Park	13	1.30	\$300,000	Urban
Broadmoor Hills Park	Broadmoor Hills Park Fil No 10 Colo	13	1.30	\$300,000	Urban
Broadmoor Hills Park	Broadmoor Hills Park Filing No 11		12.65	\$350,000	Urban
Broadmoor Hills Park	Broadmoor Hills Park Sub Fil No 2	1.	0.99	\$149,900	Urban
Broadmoor Hills Park	Broadmoor Hills Park Sub Fil No2	2	0.99	\$149,900	Urban
Broadmoor Resort Community	Barons RidgeFil No 1	4	0.58	\$365,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community	. 52		\$395,000	
Broadmoor Resort Community	Broadmoor Resort Community	28	1.07	\$450,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community	. 53	1.74	\$475,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community	65	2.15	\$495,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community	70	2.62	\$505,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community	8		\$565,000	
Broadmoor Resort Community	Broadmoor Resort Community	78	1.06	\$590,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community	4	2.39	\$595,000	Urban
Broadmoor Resort Community	Broadmoor Resort Community Filing No. 1	2	2.45	\$615,000	Urban
Broadmoor Resort Community	South Park At Broadmoor Resort Co	57		\$650,000	
Broadmoor Resort Community	South Park Fil. No. 3a	76	1.91	\$850,000	Urban
Broadmoor Resort Community	Southpark Fil #2	65		\$495,000	
Broadmoor Resort Community	Willowstone Chalets At South Park Fil No 1	3	0.32	\$295,000	
Broadmoor Resort Community	Willowstone Chalets At Southpark Fil No 1	. 6	0.33		
Brookmoor	Brookmoor Filing 2	12			
Cedar Heighs	Cedar Hts Filing No 1 A	3		\$125,000	
Cedar Heights	Cedar Heights	8		\$110,000	
Cedar Heights	Cedar Heights	1		\$135,000	
Cedar Heights	Cedar Heights	32		\$194,900	
Cherokee Acres	Cherokee Acres	2		\$360,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase I	37	2.50		
Cherry Creek Crossing	Cherry Creek Crossing Phase I	40			
Cherry Creek Crossing	Cherry Creek Crossing Phase I	42	2.80	\$83,500	Rural
Cherry Creek Crossing	Cherry Creek Crossing Phase I	43	2.60		
Cherry Creek Crossing	Cherry Creek Crossing Phase I	44	2.70	\$85,500	Rural

					Urban
Development	Project	Lot#	Acres	Price	or Rural
Cherry Creek Crossing	Cherry Creek Crossing Phase I	45	2.80		
Cherry Creek Crossing	Cherry Creek Crossing Phase I	89	2.50		
Cherry Creek Crossing	Cherry Creek Crossing Phase I	50			
Cherry Creek Crossing	Cherry Creek Crossing Phase II			\$117,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	13		\$102,500	
Cherry Creek Crossing		_		\$107,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	12		\$109,000	
	Cherry Creek Crossing Phase II	3		\$109,500	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	15		\$111,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	11	2.50		
Cherry Creek Crossing	Cherry Creek Crossing Phase II	7		\$113,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	23		\$115,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	20		\$116,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	22		\$117,000	
Cherry Creek Crossing	Cherry Creek Crossing Phase II	19		\$117,000	
Cherry Creek Springs	Cherry Creek Springs	73	6.50	\$110,000	Rural
Cherry Creek Springs	Cherry Creek Springs Fil1	5	5.61	\$99,000	Rural .
Cole Heights	Cole Heights No 3	2	2.15	\$190,000	Urban
Columbine Canyon	Columbine Canyon Sub No 1	12	5.55		
Columbine Canyon	Columbine Canyon Sub No. 1	10		\$104,950	
Dixon Heights	Dixon Heights Sub	3		\$263,000	
Ehrich	Ehrich Sub	2		\$350,000	
Elk Creek Ranches	Elk Creek Ranches Fil No 1	11		\$125,000	
Elk Creek Ranches	Elk Creek Ranches, Filing 2	17		\$165,500	
Falcon Forest	Falcon Forest Sub Fil 2	4		\$299,900	
Forest Highlands	Forest Highlands	8		\$259,900	
Green Mountain Ranch	Green Mountain Ranch Sub	9		\$199,500	
Hardy Ridge	Hardy Ridge	2			
Hawk Ridge West	Hawk Ridge West	35		\$135,000 \$104,000	
Hawk Ridge West	Hawk Ridge West				
Hawk Ridge West		1		\$117,000	
	Tidank radgo radga	11		\$121,000	
Hawk Ridge West	Hawk Ridge West	25		\$124,000	
Hawk Ridge West	Hawk Ridge West	2		\$125,000	
Hawk Ridge West	Hawk Ridge West	3		\$125,000	1
Hawk Ridge West	Hawk Ridge West	4		\$125,000	
Hawk Ridge West	Hawk Ridge West	5		\$129,000	
Hawk Ridge West	Hawk Ridge West	34		\$131,000	
Hawk Ridge West	Hawk Ridge West	26		\$1.38,000	
Hawk Ridge West	Hawk Ridge West	28		\$139,000	
Hawk Ridge West	Hawk Ridge West	27		\$143,000	
Hawk Ridge West	Hawk Ridge West	33	5.00	\$146,000	Rural
Hawk Ridge West	Hawk Ridge West	29	5.00	\$147,000	Rural
Higby Estates	Higby Estates	23	2.51	\$219,900	Rural
Higby Estates	Higby Estates	46	2.65	\$229,900	Rural
Higby Estates	Higby Estates Filing 1	52		\$229,500	
High Forest Ranch	High Forest Filing 1	66		\$285,000	
High Forest Ranch	High Forest Ranch Filing 1	62		\$185,000	
High Forest Ranch	High Forest Ranch Filing 1	53		\$185,000	
High Forest Ranch	High Forest Ranch Filing 1	49		\$195,000	
High Forest Ranch	High Forest Ranch Filing 1	73		\$200,000	
High Forest Ranch	High Forest Ranch Filing 1	71		\$200,000	
High Forest Ranch	High Forest Ranch Filling 1				
High Forest Ranch	High Forest Ranch Filing 1	72		\$200,000	
		35		\$210,000	
High Forest Ranch	High Forest Ranch Filing 1	34		\$210,000	
High Forest Ranch	High Forest Ranch Filing 1	41	3.80	\$230,000	Rural

Development	Project	Lot#	Acres	Price	Urban or Rural
· · · · · · · · · · · · · · · · · · ·		47			
High Forest Ranch	High Forest Ranch Filing 1 High Forest Ranch Filing 1	39	2.77	\$235,000 \$240,000	
High Forest Ranch	High Forest Ranch Filing 2	1		\$160,000	
High Forest Ranch High Forest Ranch	High Forest Ranch Filing 2	21		\$210,000	
High Forest Ranch	High Forest Ranch Filing 2	19		\$210,000	
High Forest Ranch	High Forest Ranch Filing 2	39		\$210,000	
High Forest Ranch	High Forest Ranch Filing 2	31		\$210,000	
High Forest Ranch	High Forest Ranch Filing 2	30		\$215,000	
High Forest Ranch	High Forest Ranch Filing 2	41		\$225,000	
High Forest Ranch	High Forest Ranch Filing 2	40		\$230,000	
High Forest Ranch	High Forest Ranch Filing 2	24		\$230,000	
High Forest Ranch	High Forest Ranch Filing 2	23		\$240,000	
High Forest Ranch	High Forest Ranch Filing 2	37		\$240,000	
High Forest Ranch	High Forest Ranch Filing 2	13		\$240,000	
High Forest Ranch	High Forest Ranch Filing 2	22		\$245,000	
High Forest Ranch	High Forest Ranch Filing 2	44	2.51		
High Forest Ranch	High Forest Ranch Filing 2	43		\$255,000	
High Forest Ranch	High Forest Ranch Filing 2	445		\$255,000	
High Forest Ranch	High Forest Ranch Filing 2	47		\$255,000	
	High Forest Ranch Filing 2	50		\$265,000	
High Forest Ranch High Forest Ranch	High Forest Ranch Filing 2	7		\$270,000	
	High Forest Ranch Filing 2	46		\$270,000	1
High Forest Ranch		14			
High Forest Ranch	High Forest Ranch Filing 2 High Forest Ranch Filing 2	11		\$280,000	
High Forest Ranch		12			
High Forest Ranch High Forest Ranch	High Forest Ranch Filing 2	53		\$285,000	
	High Forest Ranch Filing 2	10		\$290,000 \$295,000	
High Forest Ranch High Forest Ranch	High Forest Ranch Filing 2 High Forest Ranch Filing 2	52		\$295,000	
High Forest Ranch	High Forest Ranch Filing 2	55		\$315,000	
High Forest Ranch	High Forest Ranch Filing 3	42		\$150,000	
High Forest Ranch	High Forest Ranch Filing 3	42		\$150,000	
High Forest Ranch	High Forest Ranch Filing 3	38		\$150,000	
High Forest Ranch	High Forest Ranch Filing 3	36		\$160,000	1
	High Forest Ranch Filing 3	39		\$165,000	
High Forest Ranch	High Forest Ranch Filing 3	44		\$165,000	
High Forest Ranch	High Forest Ranch Filing 3	10		\$170,000	
High Forest Ranch		32		\$170,000	
High Forest Ranch	High Forest Ranch Filing 3	35		\$170,000	
High Forest Ranch	High Forest Ranch Filing 3 High Forest Ranch Filing 3	13		\$170,000	
High Forest Ranch					
High Forest Ranch	High Forest Ranch Filing 3	12		\$170,000	
High Forest Ranch	High Forest Ranch Filing 3	28		\$175,000 \$175,000	
High Forest Ranch	High Forest Ranch Filing 3	37			
High Forest Ranch	High Forest Ranch Filing 3	29		\$175,000	
High Forest Ranch	High Forest Ranch Filing 3			\$175,000	
High Forest Ranch	High Forest Ranch Filing 3	40		\$180,000	
High Forest Ranch	High Forest Ranch Filing 3	11		\$180,000	
High Forest Ranch	High Forest Ranch Filing 3	3		\$180,000	
High Forest Ranch	High Forest Ranch Filing 3	27		\$180,000	
High Forest Ranch	High Forest Ranch Filing 3	17		\$180,000	
High Forest Ranch	. High Forest Ranch Filing 3			\$180,000	
High Forest Ranch	High Forest Ranch Filing 3	30		\$185,000	
High Forest Ranch	High Forest Ranch Filing 3	41		\$185,000	
High Forest Ranch	High Forest Ranch Filing 3	34		\$185,000	
High Forest Ranch	High Forest Ranch Filing 3	- - 5	3.44	\$185,000	Rural

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Development	Project	Lot#		Price	Rurai
High Forest Ranch	High Forest Ranch Filing 3	20	2.58		
High Forest Ranch	High Forest Ranch Filing 3	18		\$190,000	
High Forest Ranch	High Forest Ranch Filing 3	21		\$190,000	
High Forest Ranch	High Forest Ranch Filing 3	6		\$190,000	
High Forest Ranch	High Forest Ranch Filing 3	33		\$195,000	
High Forest Ranch	High Forest Ranch Filing 3	19		\$195,000	
High Forest Ranch	High Forest Ranch Filing 3	31		\$195,000	
High Forest Ranch	High Forest Ranch Filing 3	14		\$195,000	
High Forest Ranch	High Forest Ranch Filing 3	9		\$200,000	
High Forest Ranch	High Forest Ranch Filing 3	7		\$200,000	
High Forest Ranch	High Forest Ranch Filing 3	15		\$200,000	
High Forest Ranch	High Forest Ranch Filing 3	23		\$205,000	
High Forest Ranch	High Forest Ranch Filing 3	48		\$210,000	
High Forest Ranch	High Forest Ranch Filing 3	24		\$210,000	
High Forest Ranch	High Forest Ranch Filing 3	22	2.92	\$210,000	Rural
High Forest Ranch	High Forest Ranch Filing 3	8		\$220,000	
High Forest Ranch	High Forest Ranch Filing 3			\$220,000	
High Forest Ranch	High Forest Ranch Filing 3	25		\$235,000	
High Forest Ranch	High Forest Ranch Filing 3	26		\$240,000	
High Forest Ranch	High Forest Ranch Filing 3	46	3.26	\$240,000	Rural
High Forest Ranch	High Forest Ranch Filing 3	45		\$245,000	
High Forest Ranch	High Forest Ranch Filing 3	47	3.04	\$250,000	Rural
High Forest Ranch	High Forest Ranch Filing 3	53		\$250,000	
High Forest Ranch	High Forest Ranch Filing 3	16		\$250,000	
High Forest Ranch	High Forest Ranch Filing 3	51	2.57	\$265,000	Rural
High Forest Ranch	High Forest Ranch Filing 3	52	4.40	\$275,000	Rural
High Forest Ranch	High Forest Ranch Filing 3	49		\$290,000	
High Forest Ranch	High Forest Ranch Filing 3	50	3.42	\$290,000	Rural
High Pines	High Pines	39	0.46	\$97,900	Rural
High Pines	High Pines	51		\$115,000	
High Pines	High Pines	54	0.53	\$125,900	Rural
High Pines	High Pines	53	0.47	\$125,900	Rural
Highland Park	Highland Park Fil 1b	16	2.50	\$92,500	Rural
Highland Park	Highland Park, Filing 2	103	2.57	\$100,500	Rural
Highland Park	Highland Park, Filing 2	102	2.63	\$100,500	Rural
Highland Park	Highland Park, Filing 2	98	2.50	\$110,500	Rural
Highland Park	Highland Park, Filing 2	100	2.51	\$110,500	Rural
Highland Park	Highland Park, Filing 2	97	2.50	\$110,500	Rural
Highland Park	Highland Park, Filing 2	101	2.55	\$110,500	Rural
Highland Park	Highland Park, Filing 2	99		\$110,500	
Highland Park	Highland Park, Filing 2	84		\$125,500	
Highland Park	Highland Park, Filing 2	87	2.50		
Highland Park	Highland Park, Filing 2	113	2.80		
Highland Park	Highland Park, Filing 2	95	2.50	\$125,500	
Highland Park	Highland Park, Filing 2	96	2.50	\$125,500	Rural
Highland Park	Highland Park, Filing 2	119		\$130,500	
Highland Park	Highland Park, Filing 2	109		\$130,500	
Highland Park	Highland Park, Filing 2	73		\$130,500	
Highland Park	Highland Park, Filing 2	90		\$130,500	
Highland Park	Highland Park, Filing 2	92	} 		
Highland Park	Highland Park, Filing 2	110		\$130,500	
Highland Park	Highland Park, Filing 2	86		\$130,500	
Highland Park	Highland Park, Filing 2	89			
Highland Park	Highland Park, Filing 2	70		\$135,500	
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Development	Project	Lot#	Acres	Price	or Rural
Highland Park	Highland Park, Filing 2	105	3.40	\$135,500	Rural
Highland Park	Highland Park, Filing 2	106	3.45	\$135,500	
Highland Park	Highland Park, Filing 2	82		\$135,500	
Highland Park	Highland Park, Filing 2	. 115	4.08	\$140,500	Rural
Highland Park	Highland Park, Filing 2	57		\$155,500	
Kings Deer	Kings Deer Filing 2	32		\$185,000	
Kings Deer	Kings Deer Filing 2	28		\$200,000	
Kings Deer	Kings Deer Filing 3	26		\$165,000	
Kings Deer	Kings Deer Filing 3	5		\$170,000	
Kings Deer	Kings Deer Filing 3	39		\$180,000	
Kings Deer	Kings Deer Filing 3	6		\$196,000	
Kings Deer	Kings Deer Filing 4	37	2.50		
Kings Deer	Kings Deer Filing 4	42	2.50		
Kings Deer	Kings Deer Filing 4	43	2.50		
Kings Deer	Kings Deer Filing 4	67		\$120,000	
Kings Deer	Kings Deer Filing 4	68	2.50		
Kings Deer	Kings Deer Filing 4	69	2.50		
Kings Deer		52		\$120,000	
	Kings Deer Filing 4 Kings Deer Filing 4	54	2.50		
Kings Deer		55			
rangs Deer	Kings Deer Filing 4	_	2.50		
Kings Deer	Kings Deer Filing 4	65	2.50		
Kings Deer	Kings Deer Filing 4	66		\$130,000	
Kings Deer	Kings Deer Filing 4	33		\$140,000	
Kings Deer	Kings Deer Filing 4	14	2.50		
Kings Deer	Kings Deer Filing 4	31		\$160,000	
Kings Deer	Kings Deer Filing 4	32	2.50		
Kings Deer	Kings Deer Filing 4	30	2.50		
Kings Deer	Kings Deer Filing 4	23	2.50		
Kings Deer	Kings Deer Filing 4	29	2.50		
Kings Deer	Kings Deer Filing 4	27		\$230,000	
Kings Deer	Kings Deer Filing 4	28		\$245,000	
Kings Deer	Kings Deer Filing 4	12		\$250,000	
Kings Deer	Kings Deer Filing 4	11	2.50		
Kings Deer	Kings Deer Filing 5	39	2.50		
Kings Deer	Kings Deer Filing 5	40	2.50		
Kings Deer	Kings Deer Filing 5	41		\$110,000	
Kings Deer	Kings Deer Filing 5	42	2.50		
Kings Deer	Kings Deer Filing 5	49	2.50		
Kings Deer	Kings Deer Filing 5	10		\$130,000	
Kings Deer	Kings Deer Filing 5	43		\$135,000	
Kings Deer	Kings Deer Filing 5	38	2.50	\$140,000	Rural
Kings Deer	Kings Deer Filing 5	72	2.50	\$140,000	Rural
Kings Deer	Kings Deer Filing 5	47	2.50		
Kings Deer	Kings Deer Filing 5	. 48	2.50	\$145,000	Rural
Kings Deer	Kings Deer Filing 5	. 77		\$145,000	Rural
Kings Deer	Kings Deer Filing 5	50	2.50	\$150,000	Rural
Kings Deer	Kings Deer Filing 5	35		\$155,000	
Kings Deer	Kings Deer Filing 5	44		\$155,000	
Kings Deer	Kings Deer Filing 5	16		\$160,000	
Kings Deer	Kings Deer Filing 5	17		\$160,000	
Kings Deer	Kings Deer Filing 5	37		\$160,000	
Kings Deer	Kings Deer Filing 5	60		\$160,000	
Kings Deer	Kings Deer Filing 5	13		\$165,000	
Kings Deer	Kings Deer Filing 5	14		\$165,000	
Laure page	Lando paol Land o	, ,,,	1 2.00	1 100,000	-1. vara.

Development						Urban
Kings Deer Kings Deer Filing 5	Development	Project	Lot#	Acres	Price	or Rural
Kings Deer Kings Deer Filing 5	Kings Deer	Kings Deer Filing 5	15	2.50	\$165,000	Rural
Kings Deer Kings Deer Filing 5 22 2.50 \$165,000 Rural Kings Deer Kings Deer Filing 5 22 2.50 \$165,000 Rural Kings Deer Kings Deer Filing 5 71 2.50 \$170,000 Rural Kings Deer Kings Deer Filing 5 71 2.50 \$170,000 Rural Kings Deer Kings Deer Filing 5 71 2.50 \$170,000 Rural Kings Deer Kings Deer Filing 5 21 2.50 \$175,000 Rural Kings Deer Kings Deer Filing 5 21 2.50 \$175,000 Rural Kings Deer Kings Deer Filing 5 34 2.50 \$185,000 Rural Kings Deer Kings Deer Filing 5 34 2.50 \$185,000 Rural Kings Deer Kings Deer Filing 5 34 2.50 \$185,000 Rural Kings Deer Kings Deer Filing 5 31 2.50 \$195,000 Rural Kings Deer Kings Deer Filing 5 31 2.50 \$195,000 Rural Kings Deer Kings Deer Filing 5 33 2.50 \$195,000 Rural Kings Deer Kings Deer Filing 5 33 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 33 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 70 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 6 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 6 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 6 8 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 6 8 2.50 \$230,000 Rural Kings Deer Kings Deer Kings Deer Filing 6 8 2.50 \$245,000 Rural Kings Deer Kings Deer Kings Deer Filing 6 8 2.50 \$250,000 Rural Kings Deer Kings Deer Kings Deer Filing 6 8		Kings Deer Filing 5	. 18	2.50	\$165,000	Rural
Kings Deer Kings Deer Filing 5	Kings Deer	Kings Deer Filing 5	22			
Kings Deer Kings Deer Filing 5		Kings Deer Filing 5	23			
Kings Deer Kings Deer Filing 5	Kings Deer					
Kings Deer Kings Deer Filing 5	Kings Deer		8			
Kings Deer Kings Deer Füling 5		Kings Deer Filing 5				
Kings Deer Kings Deer Füling 5 34 2.50 \$185,000 Rural Kings Deer Kings Deer Füling 5 30 2.50 \$190,000 Rural Kings Deer Kings Deer Filing 5 31 2.50 \$190,000 Rural Kings Deer Kings Deer Filing 5 33 2.50 \$195,000 Rural Kings Deer Kings Deer Filing 5 19 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 19 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 70 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$200,000 Rural Kings Deer Kings Deer Filing 5 8 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 32 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 65 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 65 2.50 \$210,000 Rural Kings Deer Kings Deer Filing 5 6 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 7 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 89 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 89 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 69 2.50 \$230,000 Rural Kings Deer Kings Deer Filing 5 69 2.50 \$235,000 Rural Kings Deer Kings Deer Filing 5 69 2.50 \$245,000 Rural Kings Deer Kings Deer Filing 5 69 2.50 \$250,000 Rural Kings Deer Kings Deer Filing 5 67 2.50 \$250,000 Rural Kings Deer Kings Deer Filing 6 56 2.50 \$125,000 Rural Kings Deer Kings Deer Filing 6 56 2.50 \$125,000 Rural Kings Deer Kings Deer Filing 6 56 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 57 2.50 \$140,000 Rural Kings Deer Kings Deer Filing 6 58 2.50 \$150,000 Rural Kings Deer Kings Deer Filing 6 58 2.50 \$150,000 Rural Kings Deer Kings Deer F	Kings Deer					
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Kings Deer Kings Deer Filing 5				2.50	\$270,000	Dural
Kings Deer Kings Deer Filing 5	<u> </u>					
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	Kings Deer	Kings Deer Filing 6				

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Development	Project	Lot#	Acres	Price	or Rural
Kings Deer	Kings Deer Filing 6	1	2.50	\$210,000	Rural
Kings Deer	Kings Deer Filing 6	2	2.50	\$210,000	Rural
Kings Deer	Kings Deer Filing 6	3		\$210,000	
Kings Deer	Kings Deer Filing 6	12		\$210,000	
Kings Deer	Kings Deer Filing 6	5	2.50	\$215,000	Rural
Kings Deer	Kings Deer Filing 6	13		\$215,000	
Kings Deer	Kings Deer Filing 6	15		\$225,000	
Kings Deer	Kings Deer Filing 6	20		\$225,000	
Kings Deer	Kings Deer Filing 6	16		\$240,000	
Kings Deer	Kings Deer Filing 6	19		\$250,000	Rural
Kings Deer Highland	Kings Deer Highland	4	2.73	\$99,900	Rural
Kings Deer Highland	Kings Deer Highlands Sub Fil #4	57	2.50	\$140,000	Rural
Kissing Camels	Fairways At Kissing Camels Estates	29	0.67	\$339,000	Urban
Kissing Camels	Fairways Fil No 6a	3	0.43	\$475,000	Urban
Kissing Camels	Fairways Fil No 7	27	0.56	\$450,000	Urban
Kissing Camels	Kissing Camels	12	0.47	\$329,000	Urban
Lakeview Heights	Lakeview Hts, Unit 1	14	0.30	\$99,000	Rural
Langtree	Langtree Sub Filing No 1	3	2.50	\$189,900	Rural
Meets and Bounds	Meets and Bounds			\$249,900	
Meets and Bounds	Meets and Bounds		7.26	\$350,000	Rural
Meets and Bounds	Meets and Bounds			\$425,840	
Mount Herman Estates	Mount Herman Estates	11	2.50	\$99,900	Rural
Penhurst Park	Penhurst Park Sub	13		\$110,000	
Peregrine - Talon Ridge	Peregrine - Talon Ridge	2	1.44	\$199,900	Urban
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	24	2.50	\$130,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	26	2.51	\$130,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	1		\$140,000	
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	9	2.51	\$155,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	13	2.50	\$165,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	7		\$165,000	
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	12	2.51	\$165,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	14	2.51	\$165,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	15	2.52		
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	11	2.97	\$165,000	Rural
Pikes Peak Mountain Estates	Pikes Peak Mountain Estates	16	2.52	\$170,000	Rural
Pinecrest@Pine Creek	Pinecrest Filing 33	37	0.43	\$147,625	Urban
Pinecrest@Pine Creek	Pinecrest Filing 33	29	0.47	\$159,738	Urban
Pinecrest@Pine Creek	Pinecrest Filing 33	33		\$165,525	
Pinecrest@Pine Creek	Pinecrest Filing 33	1	0.42	\$177,823	Urban
Pinecrest@Pine Creek	Pinecrest Filing 33	30		\$180,299	
Pinecrest@Pine Creek	Pinecrest Filing 33	34	0.54	\$184,472	Urban
Pinecrest@Pine Creek	Pinecrest Filing 33	41		\$186,065	
Pinecrest@Pine Creek	Pinecrest Filing 33	28	0.55	\$186,339	Urban
Pinecrest@Pine Creek	Pinecrest Filing 33	19	0.40	\$186,765	Urban
Pinecrest@Pine Creek	Pinecrest Filing 33	42		\$189,543	
Pinecrest@Pine Creek	Pinecrest Filing 33	17		\$190,614	
Pinecrest@Pine Creek	Pinecrest Filing 33	16		\$190,789	
Pinecrest@Pine Creek	Pinecrest Filing 33	18		\$195,119	
Pinecrest@Pine Creek	Pinecrest Filing 33	38		\$196,257	
Pinecrest@Pine Creek	Pinecrest Filing 33	31		\$197,009	
Pinecrest@Pine Creek	Pinecrest Filing 33	36		\$197,046	
Pinecrest@Pine Creek	Pinecrest Filing 33	39		\$197,991	
Pinecrest@Pine Creek	Pinecrest Filing 33	15		\$199,344	
Pinecrest@Pine Creek	Pinecrest Filing 33	35		\$200,740	

Development Project Lot # Acres Price Pinecrest@Pine Creek Pinecrest Filing 33 2 0.43 \$200.99 Pinecrest@Pine Creek Pinecrest Filing 33 32 0.54 \$202.91 Pinecrest@Pine Creek Pinecrest Filing 33 7 0.44 \$208.16 Pinecrest@Pine Creek Pinecrest Filing 33 5 0.45 \$211,52 Pinecrest@Pine Creek Pinecrest Filing 33 6 0.48 \$222,56 Pinecrest@Pine Creek Pinecrest Filing 33 26 0.52 \$225,19 Pinecrest@Pine Creek Pinecrest Filing 33 20 0.48 \$225,68 Pinecrest@Pine Creek Pinecrest Filing 33 10 0.56 \$227,55 Pinecrest@Pine Creek Pinecrest Filing 33 40 0.67 \$228,48 Pinecrest@Pine Creek Pinecrest Filing 33 23 0.44 \$228,61	Urban
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0 0:01 0201,04	
Pinecrest@Pine Creek Pinecrest Filing 33 14 0.66 \$350,00	Urban
Pinecrest@Pine Creek Pinecrest Filing 33 24 0.92 \$375,00	
Pinecrest@Pine Creek Pinecrest Filing 33 13 0.63 \$380,00	Urban
Pinecrest@Pine Creek Pinecrest Filing 33 12 0.88 \$425,00	Urban -
Ponderosa Heights Ponderosa Heights Fil #4 1 8.29 \$350.00	Rura!
Red Fox Ridge Red Fox Ridge 6 5.00 \$125.90	
Red Fox Ridge 4 6.30 \$125,90	
Red Fox Ridge Red Fox Ridge 5 5.50 \$128,90	Rural
Red Fox Ridge 7 5.00 \$128.90	
Red Fox Ridge Red Fox Ridge 1 5 not \$120 on	
Red Fox Ridge Red Fox Ridge 3 5.50 \$131,900	
Regency Park Regency Park 4 0.41 \$115.00	Urban
Rockrimmon - Woodmen Valley 14 1.65 \$285 000	Urban
Silver Ponds Silver Ponds Sub. #1 15 2.50 \$100 ps	
Skyway Skyway NA 2.50 \$469,000	
Skyway NA 2.50 \$525,000	Urban
Skyway Skyway - Forest Oaks 16 2.79 \$315,000	
Skyway Skyway - Scott Estates 1 1.45 \$280,000	
Skyway Skyway - Sunrise Park M&B 1.38 \$234,900	Ulban
Skyway Skyway Filing No 1 1 1.24 \$200,000	
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95 0.49 \$113,400	
Ct 156 4 0.52 \$155,000	
C. 112	
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01 155	Urban
20 · 0.79 \$142,000	Urban
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Stonecliff Spires Broadmoor Stonecliff Filing 6 16 0.48 \$170,000	
Stonecliff Spires Broadmoor Stonecliff Filing 6 18 0.53 \$170,000	
Stonecliff Spires Broadmoor Stonecliff Filing 6 17 0.56 \$170.000	
Stonecliff Spires Broadmoor Stonecliff Filing 6 19 0.83 \$200,000	
Stonecliff Stonecliff Filing No. 6 76 0.27 \$103,950	
Stonecliff Stonecliff Filing No. 6 95 0.49 \$113,400	

					Urban
Development	Project	Lot#	Acres	Price	or Rurai
Stonediff	Stonecliff Filing No. 6	4	0.52	\$135,000	Urban
Stonediff	Stonecliff Filing No. 6	19	0.83	\$200,000	Urban
Stratton Forest	Stratton Forest	18	2.48		
Stratton Forest	Stratton Forest	31	1.23	\$540,000	
Stratton Forest	Stratton Forest	32	1.21		
Stratton Forest	Stratton Forest	20	1.33		
Stratton Forest	Stratton Forest	14		\$589,000	
Stratton Forest	Stratton Forest	9	2.34		
Stratton Forest	Stratton Forest Sub Fil No 3	31	1.23		
Stratton Pines	Stratton Pines	12	1.07		
Stratton Pines	Stratton Pines	13	1.04		-
Stratton Pines	Stratton Pines	10	1.58		
Stratton Pines	Stratton Pines	19	1.08		
Stratton Pines	Stratton Pines	15	1.17	_	
Stratton Pines	Stratton Pines	9	1.01		
Stratton Pines	Stratton Pines	18	1.17		
Stratton Pines	Stratton Pines	6			
Stratton Pines	Stratton Pines	1		\$560,000	
Stratton Pines	<u> </u>		1.01	7	
Stratton Pines	Stratton Pines Stratton Pines	2		\$625,000	
Stratton Pines		3	1.00		
	Stratton Pines	4	1.08		
Stratton Preserve	Stratton Preserve	1	1.68		
Stratton Preserve	Stratton Preserve	. 4	1.24		
Stratton Preserve	Stratton Preserve	_ 7		\$349,000	
Stratton Preserve	Stratton Preserve	28		\$472,500	
Stratton Preserve	Stratton Preserve	16		\$519,000	
Stratton Preserve	Stratton Preserve Filing No. 1	28	1.33	\$472,500	Urban
Stratton Preserve	Stratton Preserve Filing No. 1	16	1.22	\$519,000	Urban
Stratton Preserve	Village at Stratton Preserve	23	0.25	\$125,000	Urban
Stratton Preserve	Village at Stratton Preserve	6	0.30	\$160,000	Urban
Sundance Meadows	Sundance Meadows	1		\$159,900	
Sunrise Park	Sunrise Park	. 2	0.58	\$150,000	Urban
Sunrise Park	Sunrise Park	3	0.53	\$150,000	Urban
Sunrise Park	Sunrise Park	1		\$150,000	
Sweet	Sweet Sub	1		\$139,900	
Sylvan Meadows	Sylvan Meadows Fil #2	2	5.01	\$155,000	Rural
Tall Pines Ranch	Tall Pines Ranch	44	2.51	\$174,900	
Tall Pines Ranch	Tall Pines Ranch	37		\$198,500	
Tall Pines Ranch	Tall Pines Ranch Subdivision	14	2.54		
Tall Pines Ranch	Tall Pines Ranch Subdivision	15	2.50	\$187,500	
Tall Pines Ranch	Tall Pines Ranch Subdivision	38		\$198,500	
Tall Pines Ranch	Tall Pines Ranch Subdivision	51	2.61		
Three Sisters	Three Sisters Subdivision Lot 1 Fil No 2	1		\$150,000	
Three Sisters	Three Sisters Subdivision Lot 2, Fil No 2			\$145,000	
Timberview	Timberview Sub Fil No. 1	2		\$214,900	
Timberview	Timberview Sub. Fil No. 2	63			
Timberview	Timberview Sub. Fil No. 2	47		\$114,000	
Timberview				\$115,000	
	THIRDS FIGH GOD. THING. Z	59		\$125,500	
Timberview	Timberview Sub. Fil No. 2	62		\$128,500	
Timberview	Timberview Sub. Fil No. 2	64		\$130,000	
Timberview	Timberview Sub. Fil No. 2	32		\$132,900	
Timberview	Timberview Sub. Fil No. 2	48		\$132,900	
Timberview	Timberview Sub. Fil No. 2	68		\$174,900	
Top O The Moor	Top O The Moor II	95	0.70	\$105,000	Rural

Development	Project	Lot#	Acres	Price	Urban or Rural
Top O The Moor	Top O The Moor II	193	0.00	\$129,900	
Top Of Skyway	Scott Estates At Top Of Skyway	1		\$280,000	
Top of Skyway	Top of Skyway Fil No 14	14	0.51		
Universith Park	University Bluffs Filing 4	28	0.37		
Universith Park	University Bluffs Filing 4	29	0.74		
Universith Park	University Bluffs Filing 4	34	1.30		
Universith Park	University Bluffs Filing 4	4		\$225,000	
Universith Park	University Bluffs Filing 4	2		\$225,000	
Universith Park	University Bluffs Filing 4	5		\$230,000	
Universith Park	University Bluffs Filing 4	6		\$235,000	
Universith Park	University Heights Filing 3	4		\$190,000	
Universith Park	University Heights Filing 3	3		\$200,000	
Universith Park	University Heights Filing 3	- 2		\$225,000	
Universith Park	University Heights Filing 3	14		\$225,000	
Universith Park	University Heights Filing 3	15		\$230,000	
Universith Park	University Heights Filing 3	13		\$275,000	
Universith Park	University Heights Filing 3	11		\$295,000	
Universith Park	University Heights Filing 3	12		\$298,000	
Universith Park	University Heights Filing 3	10		\$325,000	
Universith Park	University Heights Filing 3	9	0.71		
Wakonda Hills	Wakonda Hills Sub 1	46	0.97	\$115,000	Rural
Walden III	Walden III	26	5.11	\$139,900	
Walden III	Walden III Fil# 6 Ph 1	20		\$139,000	
Walden III	Walden III, Filing #7	31	0.68	\$125,000	Rural
Walden III	Walden III, Filing #7	79		\$145,000	
Whispering Hills Estates	Whispering Hills Estates	6	5.05		
Wildwood Village II	Wildwood Village II	85	5.02	\$167,500	Rural
Willow Springs Estates	Willow Springs Estates	6	5.28	\$139,900	Rural
Winnie Claims	Winnie Claims	1	30.00	\$90,000	Urban
Winnie Claims	Winnie Claims	2	30.00		
Winnie Claims	Winnie Claims	3	30.00		
Wissler Ranch	Wissler Ranch Fil #4	10	3.72	\$175,500	Rural
Wissler Ranch	Wissler Ranch Fil No 1	16	4.18		
Wissler Ranch	Wissler Ranch Filing No1	20	3.20		
Woodmoor Summit	Woodmoor Summit	210	0.75	\$110,000	Rural